



## LONDON PORTFOLIO TASTING 2019

*Featuring:*

Over **450** wines from **19** countries  
**4** iconic new agencies from Italy and Australia  
**3** new Spanish appellations  
Argentina's **1<sup>st</sup>** Grüner Veltliner  
and of course new vintages of familiar favourites...



# Welcome

Welcome to the 2019 Berkmann Portfolio Tasting... and the largest selection of wines we have ever shown in one room! Our aim has always been to offer maximum diversity within a sensibly sized range, and the new suppliers exhibiting here for the first time absolutely encapsulate that ambition.

Joining the Berkmann family are major brands and artisan producers, little-known regions and classic appellations, wines from four continents priced from £7 to £120.

First on board was **Ferraton**, who joined the range just after last year's event, and so make their Portfolio Tasting début today. Offering a brilliant cross-section of Rhône appellations, particularly Saint-Joseph and some stellar biodynamic Hermitage, this house is now a very serious challenger to the Rhône establishment.

From a little further south, in Provence, we welcome **Château Minuty**, whose exquisite rosés are rippling outwards from Saint-Tropez and making ever-larger waves worldwide. Just as beautiful, if a little fuller-bodied, are Justin Howard-Sneyd's sumptuous reds from **Domaine of the Bee** in Roussillon.

Our Italian range has grown by not one but two iconic producers: **Ca' del Bosco**, the leading light of Franciacorta, and **Umani Ronchi**, who lead the way in the Marche and Abruzzo regions, setting the standard for Verdicchio, Pecorino and Montepulciano. As part of the prestigious Istituto Grandi Marchi, they join fellow members Antinori, Masi and Tasca on the Berkmann list, and we are privileged to represent such a high proportion of this Italian elite.

In Spain, our focus has been on the cutting edge: representing some lesser-known regions are **Viñas del Cábrico** from Sierra de Salamanca, **Soto Manrique** from Gredos and **Belarmino** from Ribeira Sacra. After a lengthy search for value as well as quality, we are also proud to introduce our first Priorat producer for a decade: **RAR**, the personal project of Scala Dei's winemaker Richard Rofes.

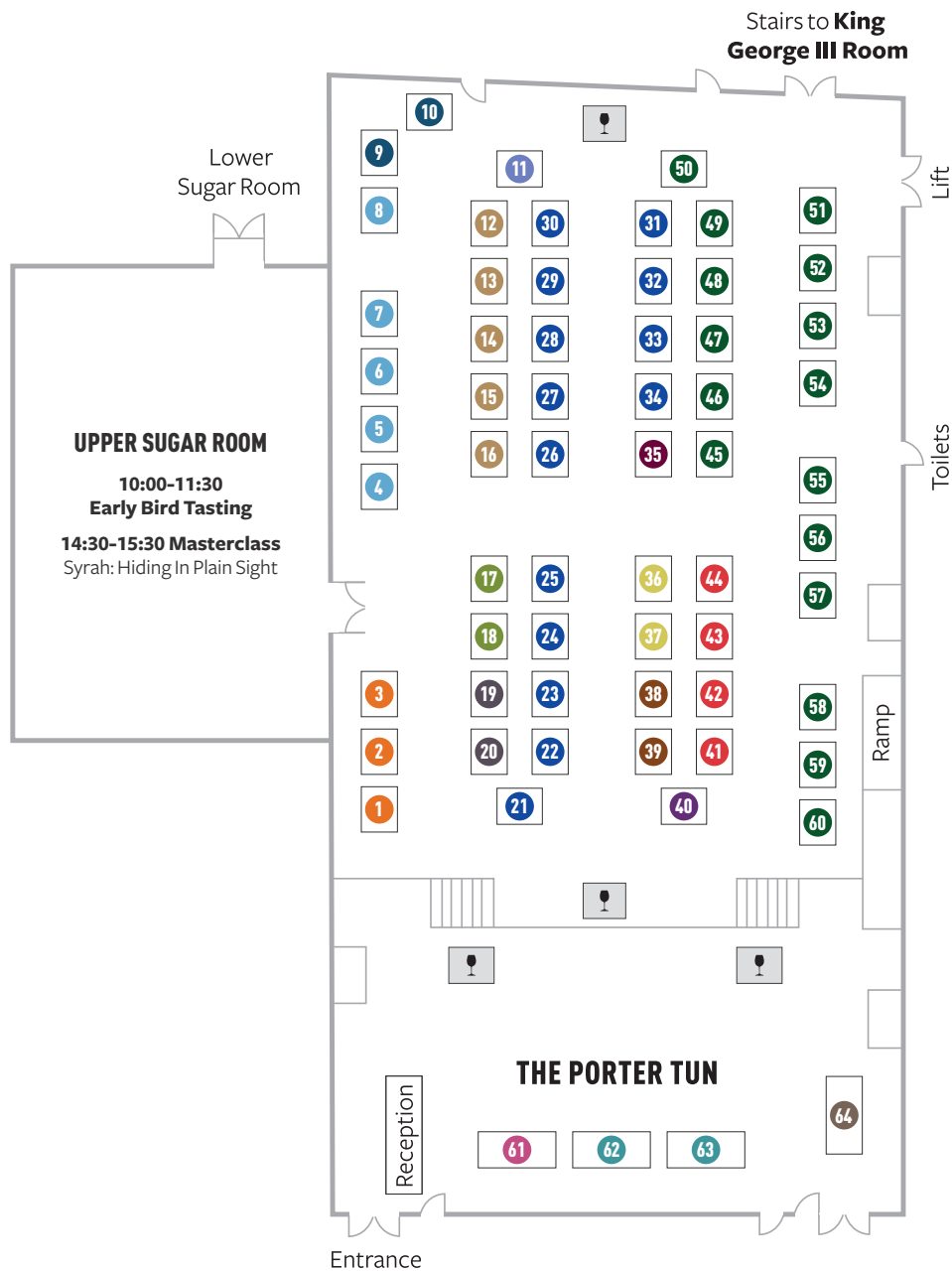
Crossing the equator, we have two brilliant new Chenin Blancs from South Africa's historic **Lievland** estate. And then a pair of producers from Australia: **Tournon**, Michel Chapoutier's domaine in Victoria, offers a compelling account of some unique terroirs, and last but not least, that unique Australian icon **Yarra Yering**. The winery that reestablished vine growing in the Yarra Valley, its understated, simply labelled wines are among the country's most sought after, and most beautiful.

We appreciate there is a lot to taste here – far too much to get round in a single day – so to help you navigate the length and breadth of the range, we have proposed some themed Wine Trails. These can be found on pages 14-23. Whether you use these as a starting point or go entirely off the beaten track, we wish you a very happy tasting!

**RUPERT BERKMANN**  
Managing Director

**ALEX HUNT MW**  
Purchasing Director

# TABLE PLAN



|    |                                                                                         |    |                                                                        |
|----|-----------------------------------------------------------------------------------------|----|------------------------------------------------------------------------|
| 1  | <b>Chile</b> Leyda/Maipo                                                                | 32 | <b>France</b> Burgundy/Beaujolais                                      |
| 2  | <b>Chile</b> Valle Central/Rapel/ Casablanca                                            | 33 | <b>France</b> Burgundy                                                 |
| 3  | <b>Chile</b> Maule/Casablanca/Maipo/Itata                                               | 34 | <b>France</b> Burgundy                                                 |
| 4  | <b>USA</b> California                                                                   | 35 | <b>Germany</b> Mosel-Saar-Ruwer/Rheingau                               |
| 5  | <b>USA</b> California                                                                   | 36 | <b>Austria</b> Wagram/Kamptal/Wachau                                   |
| 6  | <b>USA</b> California                                                                   | 37 | <b>Slovenia/Hungary</b> Goriška Brda/Tokaj/Villány                     |
| 7  | <b>USA</b> California                                                                   | 38 | <b>Portugal</b> Dão/Minho/Douro                                        |
| 8  | <b>USA</b> California                                                                   | 39 | <b>Portugal</b> Douro                                                  |
| 9  | <b>Argentina</b> Mendoza                                                                | 40 | <b>England/Turkey</b> Essex/Hampshire/<br>Anatolia/Cappadocia & Aegean |
| 10 | <b>Argentina</b> Mendoza                                                                | 41 | <b>Spain</b> Catalonia/Jerez                                           |
| 11 | <b>Brazil/Canada</b> Vale dos Vinhedos/Campanha/<br>Encruzilhada do Sul/Okanagan Valley | 42 | <b>Spain</b> Castilla-La Mancha/Castilla y León/Rioja                  |
| 12 | <b>Australia</b> Victoria/Coonawarra                                                    | 43 | <b>Spain</b> Galicia/Castilla y León                                   |
| 13 | <b>Australia</b> South-Eastern Australia/<br>Western Australia/Barossa                  | 44 | <b>Spain</b> Rioja/Castilla y León                                     |
| 14 | <b>Australia</b> Adelaide Hills/Riverland/Clare Valley/<br>McLaren Vale                 | 45 | <b>Italy</b> Veneto/Tuscany/Lombardy                                   |
| 15 | <b>Australia</b> Victoria/Geelong/Pyrenees/Heathcote                                    | 46 | <b>Italy</b> Trentino-Alto Adige/Lombardy                              |
| 16 | <b>Australia</b> Yarra Valley/Margaret River                                            | 47 | <b>Italy</b> Marche                                                    |
| 17 | <b>New Zealand</b> Marlborough/Gisborne/Hawkes Bay                                      | 48 | <b>Italy</b> Friuli/Umbria                                             |
| 18 | <b>New Zealand</b> Wairarapa/Martinborough                                              | 49 | <b>Italy</b> Basilicata/Campania/Molise                                |
| 19 | <b>South Africa</b> Constantia/Elgin                                                    | 50 | <b>Italy</b> Tuscany/Piedmont                                          |
| 20 | <b>South Africa</b> Paarl/Swartland                                                     | 51 | <b>Italy</b> Trentino-Alto Adige/Sicily                                |
| 21 | <b>France</b> Cognac                                                                    | 52 | <b>Italy</b> Abruzzo/Veneto                                            |
| 22 | <b>France</b> Champagne                                                                 | 53 | <b>Italy</b> Sardinia                                                  |
| 23 | <b>France</b> Champagne/Alsace/Jura                                                     | 54 | <b>Italy</b> Sicily                                                    |
| 24 | <b>France</b> Loire Valley/South West                                                   | 55 | <b>Italy</b> Umbria/Tuscany                                            |
| 25 | <b>France</b> Provence                                                                  | 56 | <b>Italy</b> Tuscany/Piedmont                                          |
| 26 | <b>France</b> Provence                                                                  | 57 | <b>Italy</b> Puglia                                                    |
| 27 | <b>France</b> Provence/Languedoc/Roussillon                                             | 58 | <b>Italy</b> Veneto/Trentino-Alto Adige/Friuli                         |
| 28 | <b>France</b> Rhône Valley                                                              | 59 | <b>Italy</b> Marche/Abruzzo                                            |
| 29 | <b>France</b> Rhône Valley                                                              | 60 | <b>Italy</b> Lombardy                                                  |
| 30 | <b>France</b> Bordeaux                                                                  | 61 | <b>Veraison</b>                                                        |
| 31 | <b>France</b> Burgundy                                                                  | 62 | <b>Logistics</b>                                                       |
|    |                                                                                         | 63 | <b>Design</b>                                                          |
|    |                                                                                         | 64 | <b>Regional Wholesale</b>                                              |

# CONTENTS

## Wine Trails

To help you experience the breadth of the offering in Berkman's portfolio we have created seven bespoke wine trails to follow. Each trail is a selection of wines that fits around a theme. We've chosen them to match topics and trends we are currently seeing across the trade. It is also the perfect opportunity to compare and contrast wines from different regions and producers that share a common thread. Each wine is located on tables across the tasting within their region or producer section; you can find them by using the table numbers noted on each trail.

*Happy Tasting!*

|          |                             |      |
|----------|-----------------------------|------|
| <b>A</b> | PLAYING AWAY .....          | P 13 |
| <b>B</b> | WALK ON THE WILD SIDE ..... | P 14 |
| <b>C</b> | CABERNET FRANC .....        | P 15 |
| <b>D</b> | SHADES OF GRENACHE .....    | P 16 |
| <b>E</b> | ORGANIC .....               | P 17 |
| <b>F</b> | 10 UNDER £10 .....          | P 18 |
| <b>G</b> | EMERGING REGIONS.....       | P 20 |

| TABLE                                          | PRODUCERS                                                          | PAGES        |
|------------------------------------------------|--------------------------------------------------------------------|--------------|
| <b>1 Chile</b> Leyda/Maipo                     | Haras de Pirque                                                    | <b>24</b>    |
| <b>2 Chile</b> Valle Central/Rapel/ Casablanca | d'Alamel by Lapostolle<br>Lapostolle                               | <b>25-26</b> |
| <b>3 Chile</b> Maule/Casablanca/Maipo/Itata    | Morandé<br>Morandé Adventure                                       | <b>27-28</b> |
| <b>4 USA</b> California                        | Guenoc<br>Lost Angel<br>Firestone<br>Sebastiani                    | <b>29</b>    |
| <b>5 USA</b> California                        | Buena Vista<br>Secret Indulgence                                   | <b>30</b>    |
| <b>6 USA</b> California                        | Antica<br>Christian Moueix<br>Silverado Vineyards<br>Joseph Phelps | <b>31-32</b> |
| <b>7 USA</b> California                        | Joel Gott<br>Saintsbury                                            | <b>33</b>    |
| <b>8 USA</b> California                        | Father John<br>Cobb<br>Radio-Coteau<br>Williams Selyem<br>Pisoni   | <b>34-35</b> |

# CONTENTS

| TABLE                                                                                      | PRODUCERS                                   | PAGES        |
|--------------------------------------------------------------------------------------------|---------------------------------------------|--------------|
| <b>9 Argentina</b> Mendoza                                                                 | Masi Tupungato<br>Finca Decero              | <b>36</b>    |
| <b>10 Argentina</b> Mendoza                                                                | Bodega Norton<br>Finca Perdriel             | <b>37-38</b> |
| <b>11 Brazil/Canada</b> Vale dos Vinhedos/Campanha/<br>Encruzilhada do Sul/Okanagan Valley | Casa Valduga<br>Quails' Gate                | <b>39-40</b> |
| <b>12 Australia</b> Victoria/Coonawarra                                                    | Deakin Estate<br>Katnook Estate             | <b>41-42</b> |
| <b>13 Australia</b> South-Eastern Australia/<br>Western Australia/Barossa                  | The Swooper<br>Allegory<br>Langmeil         | <b>43-44</b> |
| <b>14 Australia</b> Adelaide Hills/Riverland/Clare Valley/<br>McLaren Vale                 | Harvest<br>Unico Zelo<br>Chapel Hill        | <b>45-46</b> |
| <b>15 Australia</b> Victoria/Geelong/Pyrenees/Heathcote                                    | Between Five Bells<br>Lethbridge<br>Tournon | <b>47-48</b> |
| <b>16 Australia</b> Yarra Valley/Margaret River                                            | Yarra Yering<br>Woodlands                   | <b>49-50</b> |
| <b>17 New Zealand</b> Marlborough/Gisborne/Hawkes Bay                                      | Coopers Creek<br>Mahi                       | <b>51-52</b> |
| <b>18 New Zealand</b> Wairarapa/Martinborough                                              | Mount Holdsworth<br>Julicher Estate         | <b>53</b>    |
| <b>19 South Africa</b> Constantia/Elgin                                                    | Buitenverwachting<br>Elgin Vintners         | <b>54</b>    |
| <b>20 South Africa</b> Paarl/Swartland                                                     | Lievland<br>Babylon's Peak                  | <b>55</b>    |
| <b>21 France</b> Cognac                                                                    | Tesseron Cognac                             | <b>56</b>    |
| <b>22 France</b> Champagne                                                                 | Champagne Drappier                          | <b>57</b>    |
| <b>23 France</b> Champagne/Alsace/Jura                                                     | Champagne Testulat<br>Muré<br>Domaine Rolet | <b>58-59</b> |

# CONTENTS

| TABLE                                          | PRODUCERS                                                                                                                                                                      | PAGES        |
|------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|
| <b>24 France</b> Loire Valley/South West       | Sauvion<br>Domaine du Haut Perron<br>Domaine Chatelain<br>Domaine Cherrier<br>Lucien Crochet<br>Château Lions Lamartine<br>Château Haut Monplaisir<br>Château Jolys            | <b>60-61</b> |
| <b>25 France</b> Provence                      | Minuty<br>Château Minuty                                                                                                                                                       | <b>62</b>    |
| <b>26 France</b> Provence                      | Caves d'Esclans                                                                                                                                                                | <b>63</b>    |
| <b>27 France</b> Provence/Languedoc/Roussillon | Les Maîtres Vignerons de St-Tropez<br>Château de Pampelonne<br>Olivier Coste<br>Marinéa<br>Domaine de la Fadèze<br>Badet-Clément<br>Château Saint Michel<br>Domaine of the Bee | <b>64-65</b> |
| <b>28 France</b> Rhône Valley                  | Domaine de Beaurenard<br>Terraventoux<br>R&M Saouma                                                                                                                            | <b>66-67</b> |
| <b>29 France</b> Rhône Valley                  | Ferraton Père & Fils                                                                                                                                                           | <b>68-69</b> |
| <b>30 France</b> Bordeaux                      | Château La Guérinière<br>Château Tourans<br>Château Patache<br>Château Cissac<br>Château Bernadotte<br>Château La Bridane<br>Château Pedesclaux<br>Château d'Arsac             | <b>70-71</b> |
| <b>31 France</b> Burgundy                      | Jean-Marc Brocard<br>Julien Brocard                                                                                                                                            | <b>72-73</b> |
| <b>32 France</b> Burgundy/Beaujolais           | Domaine Les Chenevières<br>Georges Duboeuf<br>Château des Vierres<br>Château de Nervers<br>Château des Capitans<br>Domaine des Rosiers                                         | <b>74</b>    |

# CONTENTS

| TABLE                                                                     | PRODUCERS                                                                                                                          | PAGES        |
|---------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|--------------|
| <b>33</b> France Burgundy                                                 | Henri de Villamont                                                                                                                 | <b>75</b>    |
| <b>34</b> France Burgundy                                                 | Leroy<br>Thomas Morey<br>Michel Bouzereau<br>Lucien Le Moine<br>Perrot-Minot<br>Tollot-Beaut<br>Vincent Girardin<br>Alain Michelot | <b>76-77</b> |
| <b>35</b> Germany Mosel-Saar-Ruwer/Rheingau                               | Weingut Dr Fischer<br>Weingut Balthasar Ress                                                                                       | <b>78</b>    |
| <b>36</b> Austria Wagram/Kamptal/Wachau                                   | Zero-G<br>Peter Schweiger<br>Rudi Pichler                                                                                          | <b>79-80</b> |
| <b>37</b> Slovenia/Hungary Goriška Brda/Tokaj/Villány                     | Quercus<br>Sauska                                                                                                                  | <b>81-82</b> |
| <b>38</b> Portugal Dão/Minho/Douro                                        | Prunus<br>Luis Seabra                                                                                                              | <b>83</b>    |
| <b>39</b> Portugal Douro                                                  | Quinta da Cassa<br>Ferreira                                                                                                        | <b>84</b>    |
| <b>40</b> England/Turkey Essex/Hampshire/<br>Anatolia/Cappadocia & Aegean | New Hall Vineyards<br>Cottonworth<br>Diren                                                                                         | <b>85</b>    |
| <b>41</b> Spain Catalonia/Jerez                                           | René Barbier<br>Raventós de Alella<br>RAR<br>B. Rodríguez La-Cave<br>Delgado Zuleta                                                | <b>86</b>    |
| <b>42</b> Spain Castilla-La Mancha/Castilla y León/Rioja                  | Casa Bonita<br>Finca Montepedroso<br>Finca Antigua<br>A Punto<br>Viña Bujanda<br>Finca Valpiedra                                   | <b>87-88</b> |

# CONTENTS

| TABLE                                        | PRODUCERS                                                                                                                                        | PAGES          |
|----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|----------------|
| <b>43 Spain</b> Galicia/Castilla y León      | Serra da Estrela<br>Casal Caeiro<br>Minius<br>Belarmino<br>Losada Vinos de Finca<br>Bodegas Santa Eulalia<br>Soto Manrique<br>Viñas del Cámbrico | <b>89-90</b>   |
| <b>44 Spain</b> Rioja/Castilla y León        | Bodegas Valdemar<br>Fincas Valdemacuco                                                                                                           | <b>91-92</b>   |
| <b>45 Italy</b> Veneto/Tuscany/Lombardy      | Col de' Salici<br>Azienda Il Grillesino<br>Pratello                                                                                              | <b>93</b>      |
| <b>46 Italy</b> Trentino-Alto Adige/Lombardy | Tenuta J. Hofstätter<br>Mamete Prevostini                                                                                                        | <b>94-95</b>   |
| <b>47 Italy</b> Marche                       | Bisci<br>Vignamato<br>Fattoria Mancini                                                                                                           | <b>96-97</b>   |
| <b>48 Italy</b> Friuli/Umbria                | Marco Felluga<br>Perticaia                                                                                                                       | <b>98</b>      |
| <b>49 Italy</b> Basilicata/Campania/Molise   | Cantine del Notaio<br>Masseria Pioppeto<br>Claudio Cipressi                                                                                      | <b>99-100</b>  |
| <b>50 Italy</b> Tuscany/Piedmont             | Teruzzi<br>Broglia                                                                                                                               | <b>101</b>     |
| <b>51 Italy</b> Trentino-Alto Adige/Sicily   | Mezzacorona<br>Feudo Arancio                                                                                                                     | <b>102-103</b> |
| <b>52 Italy</b> Abruzzo/Veneto               | Fattoria La Valentina<br>Maculan                                                                                                                 | <b>104</b>     |
| <b>53 Italy</b> Sardinia                     | Pala                                                                                                                                             | <b>105</b>     |
| <b>54 Italy</b> Sicily                       | Tasca                                                                                                                                            | <b>106-107</b> |
| <b>55 Italy</b> Umbria/Tuscany               | Castello della Sala<br>Guado al Tasso<br>Antinori                                                                                                | <b>108-109</b> |

# CONTENTS

| TABLE                                             | PRODUCERS                                                   | PAGES          |
|---------------------------------------------------|-------------------------------------------------------------|----------------|
| <b>56 Italy</b> Tuscany/Piedmont                  | Le Mortelle<br>La Braccasca<br>Pian delle Vigne<br>Prunotto | <b>110-111</b> |
| <b>57 Italy</b> Puglia                            | Tormaresca                                                  | <b>112</b>     |
| <b>58 Italy</b> Veneto/Trentino-Alto Adige/Friuli | Canevel<br>Masi<br>Bossi Fedrigotti<br>Serègo Alghieri      | <b>113-114</b> |
| <b>59 Italy</b> Marche/Abruzzo                    | Umani Ronchi                                                | <b>115-116</b> |
| <b>60 Italy</b> Lombardy                          | Ca' del Bosco                                               | <b>117-118</b> |
| <b>61 Veraison</b>                                |                                                             | <b>120</b>     |
| <b>62 Logistics</b>                               |                                                             | <b>121</b>     |
| <b>63 Design</b>                                  |                                                             | <b>121</b>     |
| <b>64 Regional Wholesale</b>                      |                                                             | <b>–</b>       |

## What's On?

### 10:00–11:30 EARLY BIRD TASTING (UPPER SUGAR ROOM)

Three exceptional flights: a horizontal from Leroy, and verticals of Guado al Tasso and Langmeil The Freedom 1843 Shiraz.

### 12:00–15:30 LUNCH BY MERLIN LABRON-JOHNSON (KING GEORGE III ROOM)

### 14:30–15:30 MASTERCLASS (UPPER SUGAR ROOM)

#### **Syrah: Hiding In Plain Sight** *Presented by Alex Hunt MW*

Unquestionably one of the world's great grape varieties, Syrah – or Shiraz – is often underestimated. This nine-wine tasting will showcase its extraordinary beauty and versatility, and features wine from the oldest Syrah vines in the world, planted in 1843.

# Wine Trails

**A**

## PLAYING AWAY

In recent decades it has become common for European wine families to expand their reach by establishing vineyards in new world territories, bringing their skills and know-how to achieve exciting results.

Here is a collection of wines from famous families who have travelled abroad. A tasting of their wines will be an interesting way to consider how their homeland has influenced the taste of each expression.

**B**

## WALK ON THE WILD SIDE

At Berkmann we are careful to select wines with impeccable taste and consistency. But we are also ready to take risks when we find something delicious. Here is a selection of six wines all made with low intervention or “artisanal” methods.

**C**

## CABERNET FRANC

It is time for Cabernet Franc to step into the spotlight and away from its previous main role as a blending grape. We’ve searched out exciting examples from across the globe, showcasing the diverse expressions this grape is capable of.

**D**

## SHADES OF GRENACHE

Grenache offers a wide palette of colour and flavour. In this flight we have sought out styles across the spectrum from pale Provençal pink, to delicate and fruity reds, culminating with the dense, dark and powerful.

**E**

## ORGANIC

Consumer interest in Organic wines is starting to build momentum so we have selected a few of our best for you to explore and enjoy.

**F**

## 10 UNDER £10

We pride ourselves on offering a portfolio that represents great value. Here is our selection of some of our favourites that can be bought under £10 wholesale price.

**G**

## EMERGING REGIONS

The wine world is constantly expanding and breaking through new borders. We are constantly reviewing our portfolio to offer exciting new regions with great quality wines. Here is a selection from our current range.

## WINE TRAIL A PLAYING AWAY

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                                          | VINTAGE | £/WSP | TABLE |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|---------|-------|-------|
| 532420 |                                                                                                                                                                            | <b>Germany &gt; Weingut Dr Fischer</b> Ockfener Bockstein Riesling Kabinett ( <i>Mosel-Saar-Ruwer</i> ) (100% Riesling)       | 2016    | 17.82 | 35    |
| 793107 |                                                                                           | <b>Chile &gt; Haras de Pirque</b> Albalara Sauvignon Blanc ( <i>Leyda</i> ) (100% Sauvignon Blanc)                            | 2017    | 9.38  | 1     |
| 760710 |                                                                                                                                                                            | <b>USA &gt; Buena Vista</b> Carneros Chardonnay ( <i>California</i> ) (100% Chardonnay)                                       | 2015    | 20.59 | 5     |
| 740510 | <br>     | <b>Australia &gt; Tournon</b> Shay's Flat Vineyard Shiraz ( <i>Pyrenees</i> ) (100% Shiraz)                                   | 2015    | 12.47 | 15    |
| 770060 |                                                                                                                                                                            | <b>USA &gt; Christian Moueix</b> Othello Napa Valley ( <i>California</i> ) (Cabernet Sauvignon, Cabernet Franc, Petit Verdot) | 2012    | 29.95 | 6     |
| 715019 | <br> | <b>Argentina &gt; Masi Tupungato</b> Passo Doble ( <i>Mendoza</i> ) (85% Malbec, 15% Corvina)                                 | 2016    | 9.82  | 9     |

 New Product  Screwcap  Organic  Vegan  Biodynamic  H  M  DM Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## WINE TRAIL B WALK ON THE WILD SIDE

| CODE   | KEY                                                                                                                                                                     | WINE                                                                                                                                      | VINTAGE | £/WSP | TABLE |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|-------|
| 180190 |                                                                                        | <b>France &gt; Champagne Drappier</b> Brut Nature Zéro Dosage Sans Souffre ( <i>Champagne</i> ) (100% Pinot Noir)                         | NV      | 37.75 | 22    |
| 730210 |                                                                                        | <b>Australia &gt; Harvest</b> Pinot Gris ( <i>Adelaide Hills</i> ) (100% Pinot Gris)                                                      | 2018    | 12.21 | 14    |
| 201015 |                                                                                                                                                                         | <b>France &gt; Domaine Rolet</b> Arbois Chardonnay/Savagnin "Tradition" ( <i>Jura</i> ) (50% Chardonnay, 50% Savagnin)                    | 2011    | 19.85 | 23    |
| 500215 | <br> | <b>Austria &gt; Zero-GMT</b> Orange Wine ( <i>Wagram</i> ) (100% Müller-Thurgau)                                                          | 2017    | 12.12 | 36    |
| 730310 |                                                                                      | <b>Australia &gt; Unico Zelo</b> Esoterico Orange Wine ( <i>Riverland/Clare Valley</i> ) (Bianco d'Alessano, Muscat d'Alessandria, Fiano) | 2017    | 15.00 | 14    |
| 630305 |                                                                                                                                                                         | <b>Spain &gt; Delgado Zuleta</b> Goya XL Manzanilla En Rama ( <i>Jerez</i> ) (100% Palomino)                                              | NV      | 16.07 | 41    |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

## WINE TRAIL C CABERNET FRANC

| CODE   | KEY                                                                                                                                                                     | WINE                                                                                                                        | VINTAGE | £/WSP | TABLE |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|---------|-------|-------|
| 564970 |                                                                                        | <b>Italy &gt; Marco Felluga</b> Russiz Superiore Cabernet Franc (Friuli) (100% Cabernet Franc)                              | 2016    | 19.06 | 48    |
| 560212 |                                                                                                                                                                         | <b>Italy &gt; Le Mortelle</b> Poggio alle Nane (Tuscany) (Cabernet Franc, Cabernet Sauvignon, Carmenère)                    | 2015    | 42.14 | 55    |
| 803139 | <br>  | <b>Chile &gt; Haras de Pirque</b> Galantas Gran Reserva Cabernet Franc (Maipo) (85% Cabernet Franc, 15% Carmenère)          | 2016    | 18.50 | 1     |
| 710266 | <br> | <b>Argentina &gt; Bodega Norton</b> Altura Cabernet Franc (Mendoza) (100% Cabernet Franc)                                   | 2017    | 13.00 | 10    |
| 715306 |                                                                                      | <b>Argentina &gt; Finca Decero</b> Decero Mini Ediciones Cabernet Franc, Remolinos Vineyard (Mendoza) (100% Cabernet Franc) | 2016    | 16.93 | 9     |
| 861034 |                                                                                                                                                                         | <b>South Africa &gt; Buitenverwachting</b> Christine (Constantia) (50% Cabernet Sauvignon, 50% Cabernet Franc)              | 2012    | 13.69 | 19    |

 New Product

 Screwcap

 Organic

 Vegan

 Biodynamic

   Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## WINE TRAIL D SHADES OF GRENACHE

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                                            | VINTAGE | £/WSP | TABLE |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|---------|-------|-------|
| 464210 | <b>NEW</b>                                                                                                                                                                 | <b>France &gt; Minuty</b> Minuty Prestige Côtes de Provence Rosé (Provence) (70% Grenache, 20% Cinsault, 5% Syrah, 5% Tibouren) | 2018    | 15.95 | 25    |
| 615360 | <b>NEW</b><br>                                                                            | <b>Soto Manrique</b> La Transición Garnacha, Cebreros (Castilla y León) (100% Garnacha)                                         | 2017    | 7.50  | 43    |
| 569428 |                                                                                           | <b>Italy &gt; Pala</b> Cannonau Riserva (Sardinia) (100% Cannonau)                                                              | 2015    | 15.17 | 52    |
| 615310 | <b>NEW</b><br>                                                                            | <b>RAR</b> Priorat (Catalonia) (80% Garnacha, 15% Cariñena, 5% Syrah)                                                           | 2017    | 14.75 | 41    |
| 741106 | <br> | <b>Australia &gt; Chapel Hill</b> McLaren Vale Grenache (McLaren Vale) (100% Grenache)                                          | 2017    | 15.32 | 14    |
| 771352 |                                                                                                                                                                            | <b>USA &gt; Joel Gott</b> Alakai Grenache (California) (92% Grenache, 4% Syrah, 4% Petite Sirah)                                | 2013    | 11.76 | 7     |
| 060605 | <b>NEW</b><br>                                                                          | <b>France &gt; Domaine of the Bee</b> The Bee-Side Grenache (Roussillon) (100% Grenache)                                        | 2015    | 11.57 | 27    |

**NEW** New Product  Screwcap  Organic  Vegan  Biodynamic    Halves/Magnums/Double Magnums

## WINE TRAIL E ORGANIC

| CODE   | KEY                                                                                                                                                                                                                                                           | WINE                                                                                                                                                                               | VINTAGE | £/WSP | TABLE |
|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|-------|
| 212035 | <br>                                                                                        | <b>France &gt; Julien Brocard</b> Chablis La Boissonneuse<br>(Burgundy) (100% Chardonnay)                                                                                          | 2017    | 19.30 | 31    |
| 420518 | <br><br>   | <b>France &gt; Domaine de Beaurenard</b> Châteauneuf-du-Pape blanc (Rhône Valley) (30% Clairette, 25% Roussanne, 25% Bourboulenc, 17% Grenache Blanc, 1.5% Picpoul, 1.5% Picardan) | 2017    | 27.64 | 28    |
| 605710 | <b>NEW</b><br><br>                                                                          | <b>Spain &gt; Viñas del Cámbrico</b> Granito Rufete Blanco<br>(Castilla y León) (100% Rufete Blanco)                                                                               | 2016    | 18.57 | 43    |
| 700050 | <br><br> | <b>Masi Tupungato</b> Passo Blanco (Mendoza)<br>(60% Pinot Grigio, 40% Torrontés)                                                                                                  | 2018    | 8.78  | 9     |
| 064533 | <br>                                                                                    | <b>France &gt; Château Haut Monplaisir</b> Cahors Tradition<br>(South West) (100% Malbec)                                                                                          | 2016    | 10.74 | 24    |
| 560682 | <br>                                                                                    | <b>Italy &gt; Tormaresca</b> Trentangeli (Puglia)<br>(70% Aglianico, 20% Cabernet Sauvignon, 10% Syrah)                                                                            | 2016    | 13.48 | 56    |

**NEW** New Product  Screwcap  Organic  Vegan  Biodynamic    Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## WINE TRAIL F 10 UNDER £10

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                            | VINTAGE | £/WSP | TABLE |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|---------|-------|-------|
| 515114 | <br>     | <b>Slovenia &gt; Quercus</b> Pinot Bianco ( <i>Goriška Brda</i> )<br>(100% Pinot Bianco)                        | 2018    | 7.64  | 37    |
| 500210 | <br>     | <b>Austria &gt; Zero-G</b> Grüner Veltliner ( <i>Wagram</i> )<br>(100% Grüner Veltliner)                        | 2017    | 9.20  | 36    |
| 040825 | <br>     | <b>France &gt; Marinéa</b> Picpoul de Pinet ( <i>Languedoc</i> )<br>(100% Picpoul)                              | 2017    | 9.87  | 27    |
| 850110 |                                                                                           | <b>South Africa &gt; Babylon's Peak</b> Chenin Blanc ( <i>Swartland</i> )<br>(100% Chenin Blanc)                | 2018    | 7.64  | 20    |
| 793820 | <br> | <b>Chile &gt; Morandé</b> One To One Gewurztraminer Estate Reserve ( <i>Casablanca</i> ) (100% Gewurztraminer)  | 2018    | 8.11  | 3     |
| 559420 |                                                                                         | <b>Italy &gt; Pala</b> Chiaro di Stelle Rosato ( <i>Sardinia</i> )<br>(40% Monica, 30% Cannonau, 30% Carignano) | 2018    | 9.36  | 52    |

## WINE TRAIL F 10 UNDER £10

| CODE   | KEY                                                                                                                                                                                  | WINE                                                                                                                                      | VINTAGE | £/WSP | TABLE |
|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|-------|
| 749100 |                                                                                                     | <b>Australia &gt; The Swooper</b> Pinot Noir<br>(South-Eastern Australia) (100% Pinot Noir)                                               | 2017    | 6.55  | 13    |
| 430210 | <b>NEW</b><br><br> | <b>France &gt; Ferraton Père &amp; Fils</b> Côtes-du-Rhône Samorëns<br>rouge (Rhône Valley) (85% Syrah, 10% Grenache, 5% Cinsault)        | 2017    | 9.36  | 29    |
| 067705 | <b>NEW</b>                                                                                                                                                                           | <b>France &gt; Château Saint Michel</b> Corbières Le Haut<br>Elysée (Languedoc) (55% Syrah, 25% Grenache, 10% Carignan,<br>10% Mourvèdre) | 2016    | 8.64  | 27    |
| 684250 |                                                                                                     | <b>Portugal &gt; Prunus</b> Tinto (Dão)<br>(80% Jaen, 10% Tinta Roriz, 5% Alfrocheiro Preto,<br>5% Touriga Nacional)                      | 2016    | 7.36  | 38    |

## WINE TRAIL G EMERGING REGIONS

| CODE   | KEY                                                                                               | WINE                                                                                                                               | VINTAGE | £/WSP | TABLE |
|--------|---------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|---------|-------|-------|
| 910050 |                                                                                                   | <b>Brazil &gt; Casa Valduga</b> Arte Tradicional Brut<br>(Vale dos Vinhedos) (60% Chardonnay, 40% Pinot Noir)                      | 2016    | 10.35 | 11    |
| 152450 |                                                                                                   | <b>England &gt; New Hall Vineyards</b> Pinot Gris (Essex)<br>(100% Pinot Gris)                                                     | 2017    | 8.51  | 40    |
| 782020 |                  | <b>Canada &gt; Quails' Gate</b> Chardonnay (Okanagan Valley)<br>(100% Chardonnay)                                                  | 2015    | 18.13 | 11    |
| 682135 | <b>NEW</b>                                                                                        | <b>Portugal &gt; Luis Seabra</b> Xisto Ilimitado Branco (Douro)<br>(50% Rabigato, 20% Códaga do Larinho, 30% Gouveio and Viosinho) | 2017    | 13.87 | 38    |
| 202020 |                                                                                                   | <b>France &gt; Domaine Rolet</b> Arbois Pinot Noir (Jura)<br>(100% Pinot Noir)                                                     | 2011    | 14.22 | 23    |
| 616320 | <b>NEW</b><br> | <b>Belarmino</b> O Mouro Mencía, Ribeira Sacra (Galicia)<br>(100% Mencía)                                                          | 2017    | 9.79  | 43    |

**NEW** New Product

 Screwcap

 Organic

 Vegan

 Biodynamic

 H

 M

 DM

Halves/Magnums/Double Magnums

## WINE TRAIL G EMERGING REGIONS

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                                                    | VINTAGE | £/WSP | TABLE |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|---------|-------|-------|
| 480610 |                                                                                                                                                                        | <b>Turkey &gt; Diren</b> Collection Kalecik Karasi<br>(Cappadocia & Aegean) (100% Kalecik Karasi)                       | 2016    | 7.30  | 40    |
| 515134 | <br> | <b>Slovenia &gt; Quercus</b> Cabernet/Merlot (Goriška Brda)<br>(40% Cabernet Franc, 30% Cabernet Sauvignon, 30% Merlot) | 2016    | 7.85  | 37    |
| 568074 |                                                                                       | <b>Italy &gt; Claudio Cipressi</b> Settevigne Tintilia del Molise<br>(Molise) (100% Tintilia del Molise)                | 2013    | 14.95 | 49    |
| 803940 |                                                                                                                                                                        | <b>Chile &gt; Morandé Adventure</b> Vigno Carignan (Maule)<br>(78% Carignan, 18% Syrah, 4% Chardonnay)                  | 2015    | 14.72 | 3     |

## 10:00-11:30 EARLY BIRD TASTING

| CODE   | KEY | WINE                                                                                                    | VINTAGE | £/WSP  |
|--------|-----|---------------------------------------------------------------------------------------------------------|---------|--------|
| 231100 |     | <b>Domaine Leroy</b> Bourgogne Aligoté ( <i>Burgundy</i> )<br>(100% Aligoté)                            | 2013    | 47.23  |
| 256810 |     | <b>Domaine Leroy</b> Puligny-Montrachet 1er Cru Les Folatières<br>( <i>Burgundy</i> ) (100% Chardonnay) | 2013    | 255.07 |
| 313808 |     | <b>Domaine Leroy</b> Gevrey-Chambertin ( <i>Burgundy</i> )<br>(100% Pinot Noir)                         | 2013    | 230.07 |
| 740270 |     | <b>Langmeil</b> The Freedom 1843 Shiraz ( <i>Barossa</i> )<br>(100% Shiraz)                             | 2008    | POA    |
| 740270 |     | <b>Langmeil</b> The Freedom 1843 Shiraz ( <i>Barossa</i> )<br>(100% Shiraz)                             | 2012    | POA    |
| 740270 |     | <b>Langmeil</b> The Freedom 1843 Shiraz ( <i>Barossa</i> )<br>(100% Shiraz)                             | 2016    | 55.84  |

NEW

New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

## 10:00-11:30 EARLY BIRD TASTING

| CODE          | KEY | WINE                                                                                                                                     | VINTAGE | £/WSP |
|---------------|-----|------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| <b>560366</b> |     | <b>Guado al Tasso</b> Bolgheri Superiore ( <i>Tuscany</i> )<br>(65% Cabernet Sauvignon, 20% Merlot, 12% Cabernet Franc, 3% Petit Verdot) | 2008    | 80.07 |
| <b>560366</b> |     | <b>Guado al Tasso</b> Bolgheri Superiore ( <i>Tuscany</i> )<br>(55% Cabernet Sauvignon, 30% Merlot, 15% Cabernet Franc)                  | 2010    | 78.07 |
| <b>560366</b> |     | <b>Guado al Tasso</b> Bolgheri Superiore ( <i>Tuscany</i> )<br>(50% Cabernet Sauvignon, 27% Merlot, 20% Cabernet Franc, 3% Petit Verdot) | 2013    | 64.56 |

All wines featured in the Early Bird Tasting are highly limited in quantity, and subject to allocation. The 2016 Freedom Shiraz will be released by Langmeil later in the year; the other two vintages of Freedom Shiraz are museum samples kindly supplied by the winery, to demonstrate the potential evolution of the wine.

## TABLE 1 CHILE

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                                                    | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 793107 |                                                                                       | <b>Haras de Pirque</b> Albaclara Sauvignon Blanc ( <i>Leyda</i> )<br>(100% Sauvignon Blanc)                             | 2017    | 9.38  |
| 803137 |                                                                                       | <b>Haras de Pirque</b> Hussonet Gran Reserva Cabernet Sauvignon<br>( <i>Maipo</i> ) (87% Cabernet Sauvignon, 13% Syrah) | 2015    | 11.34 |
| 803139 | <br> | <b>Haras de Pirque</b> Galantas Gran Reserva Cabernet Franc<br>( <i>Maipo</i> ) (85% Cabernet Franc, 15% Carmenère)     | 2016    | 18.50 |
| 804111 |                                                                                       | <b>Haras de Pirque</b> Albis ( <i>Maipo</i> )<br>(60% Cabernet Sauvignon, 40% Carmenère)                                | 2015    | 29.90 |

 New Product

 Screwcap

 Organic

 Vegan

 Biodynamic

   Halves/Magnums/Double Magnums

## TABLE 2 CHILE

| CODE   | KEY                                                                                                                                                                  | WINE                                                                                                                        | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 794080 |                                                                                     | <b>d'Alamel by Lapostolle</b> Chardonnay ( <i>Valle Central</i> )<br>(100% Chardonnay)                                      | 2017    | 6.94  |
| 794102 |                                                                                     | <b>Lapostolle</b> Grand Selection Sauvignon Blanc ( <i>Rapel</i> )<br>(85% Sauvignon Blanc, 8% Semillon, 7% Sauvignon Gris) | 2016    | 8.36  |
| 794108 |                                                                                                                                                                      | <b>Lapostolle</b> Cuvée Alexandre Chardonnay ( <i>Casablanca</i> )<br>(100% Chardonnay)                                     | 2015    | 12.42 |
| 795005 |   | <b>d'Alamel by Lapostolle</b> Rosé ( <i>Valle Central</i> )<br>(85% Cinsault, 15% Syrah, Grenache & Mourvèdre)              | 2018    | 6.94  |
| 795000 |                                                                                   | <b>Lapostolle</b> Le Rosé ( <i>Rapel</i> )<br>(55% Cinsault, 26% Syrah, 12% Grenache, 7% Mourvèdre)                         | 2017    | 8.36  |
| 802080 |                                                                                   | <b>d'Alamel by Lapostolle</b> Merlot ( <i>Valle Central</i> )<br>(85% Merlot, 15% Syrah)                                    | 2017    | 6.94  |

**NEW** New Product



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 2 CHILE

| CODE   | KEY                                                                                 | WINE                                                                                                                                    | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 802118 |    | <b>Lapostolle</b> Grand Selection Carmenère ( <i>Rapel</i> )<br>(88% Carmenère, 12% Syrah)                                              | 2015    | 8.36  |
| 802110 |                                                                                     | <b>Lapostolle</b> Cuvée Alexandre Pinot Noir ( <i>Casablanca</i> )<br>(100% Pinot Noir)                                                 | 2015    | 12.42 |
| 802210 |                                                                                     | <b>Lapostolle</b> Vigno Carignan ( <i>Rapel</i> )<br>(100% Carignan)                                                                    | 2016    | 14.98 |
| 802113 |                                                                                     | <b>Lapostolle</b> Red Blend ( <i>Rapel</i> )<br>(30% Syrah, 27% Carmenère, 22% Cabernet Sauvignon, 21% Merlot)                          | 2013    | 9.98  |
| 802117 |  | <b>Lapostolle</b> Le Petit Clos de Clos Apalta ( <i>Rapel</i> )<br>(40% Cabernet Sauvignon, 30% Carmenère, 28% Merlot, 2% Petit Verdot) | 2014    | 32.07 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

## TABLE 3 CHILE

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                        | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|---------|-------|
| 793710 | <br>     | <b>Morandé</b> Pionero Sauvignon Blanc Reserva ( <i>Maule</i> )<br>(100% Sauvignon Blanc)                   | 2018    | 6.73  |
| 793820 | <br>     | <b>Morandé</b> One To One Gewurztraminer Estate Reserve<br>( <i>Casablanca</i> ) (100% Gewurztraminer)      | 2018    | 8.11  |
| 793850 |                                                                                           | <b>Morandé</b> Sauvignon Blanc Gran Reserva ( <i>Casablanca</i> )<br>(100% Sauvignon Blanc)                 | 2018    | 10.26 |
| 803740 | <br>    | <b>Morandé</b> Pionero Pinot Noir Reserva ( <i>Casablanca</i> )<br>(100% Pinot Noir)                        | 2018    | 6.73  |
| 803860 |                                                                                         | <b>Morandé</b> Pinot Noir Gran Reserva ( <i>Casablanca</i> )<br>(100% Pinot Noir)                           | 2017    | 10.26 |
| 803710 | <br> | <b>Morandé</b> Pionero Merlot Reserva ( <i>Maule</i> )<br>(90% Merlot, 9% Cabernet Sauvignon, 1% Carmenère) | 2017    | 6.73  |

**NEW** New Product



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 3 CHILE

| CODE   | KEY                                                                               | WINE                                                                                                                     | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 803830 |  | <b>Morandé</b> One To One Carmenère Estate Reserve ( <i>Maipo</i> )<br>(90% Carmenère, 10% Malbec)                       | 2017    | 8.11  |
| 803850 |  | <b>Morandé</b> Cabernet Sauvignon Gran Reserva ( <i>Maipo</i> )<br>(90% Cabernet Sauvignon, 6% Syrah, 4% Cabernet Franc) | 2014    | 10.26 |
| 803910 |                                                                                   | <b>Morandé Adventure</b> Creole ( <i>Itata</i> )<br>(85% Cinsault, 15% País)                                             | 2015    | 14.72 |
| 803940 |                                                                                   | <b>Morandé Adventure</b> Vigno Carignan ( <i>Maule</i> )<br>(78% Carignan, 18% Syrah, 4% Chardonnay)                     | 2015    | 14.72 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

TABLE 4 USA

| CODE   | KEY                                                                               | WINE                                                                                                                                            | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 761110 |  | <b>Guenoc</b> Sauvignon Blanc ( <i>California</i> )<br>(100% Sauvignon Blanc)                                                                   | 2017    | 9.48  |
| 771120 |  | <b>Guenoc</b> Petite Sirah ( <i>California</i> )<br>(97% Petite Sirah, 2% Petit Verdot, 1% Cabernet Sauvignon)                                  | 2016    | 9.48  |
| 761220 |  | <b>Lost Angel</b> Chardonnay ( <i>California</i> )<br>(100% Chardonnay)                                                                         | 2016    | 10.14 |
| 771220 |  | <b>Lost Angel</b> Cabernet Sauvignon ( <i>California</i> )<br>(88% Cabernet Sauvignon, 10% Petite Sirah, 2% Merlot)                             | 2016    | 10.14 |
| 761320 |                                                                                   | <b>Firestone</b> Riesling, Central Coast ( <i>California</i> )<br>(95% Riesling, 5% Gewurztraminer)                                             | 2016    | 10.85 |
| 772020 |                                                                                   | <b>Sebastiani</b> Sonoma County Zinfandel ( <i>California</i> )<br>(99.8% Zinfandel, 0.2% Petite Sirah)                                         | 2015    | 12.93 |
| 772010 |                                                                                   | <b>Sebastiani</b> Alexander Valley Cabernet Sauvignon ( <i>California</i> )<br>(82% Cabernet Sauvignon, 11% Malbec, 4% Petit Verdot, 3% Merlot) | 2014    | 22.95 |

NEW New Product



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 5 USA

| CODE   | KEY | WINE                                                                                                 | VINTAGE | £/WSP |
|--------|-----|------------------------------------------------------------------------------------------------------|---------|-------|
| 760700 |     | <b>Buena Vista</b> North Coast Chardonnay ( <i>California</i> )<br>(100% Chardonnay)                 | 2015    | 14.95 |
| 760710 |     | <b>Buena Vista</b> Carneros Chardonnay ( <i>California</i> )<br>(100% Chardonnay)                    | 2015    | 20.59 |
| 770810 |     | <b>Buena Vista</b> North Coast Pinot Noir ( <i>California</i> )<br>(100% Pinot Noir)                 | 2016    | 15.60 |
| 770830 |     | <b>Buena Vista</b> Carneros Pinot Noir ( <i>California</i> )<br>(100% Pinot Noir)                    | 2014    | 20.59 |
| 770800 |     | <b>Buena Vista</b> North Coast Cabernet Sauvignon ( <i>California</i> )<br>(100% Cabernet Sauvignon) | 2014    | 14.95 |
| 770820 |     | <b>Buena Vista</b> Napa Valley Cabernet Sauvignon ( <i>California</i> )<br>(100% Cabernet Sauvignon) | 2014    | 37.02 |
| 770900 |     | <b>Secret Indulgence</b> American Vintage ( <i>California</i> )<br>(65% Zinfandel, 35% Petite Sirah) | 2015    | 28.98 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

# TABLE 6 USA

| CODE   | KEY                                                                                 | WINE                                                                                                                   | VINTAGE | £/WSP  |
|--------|-------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|---------|--------|
| 777188 |                                                                                     | <b>Antica</b> NapaBella (California)<br>(76% Cabernet Sauvignon, 16% Cabernet Franc, 8% Malbec)                        | 2013    | 24.95  |
| 777190 |                                                                                     | <b>Antica</b> Napa Valley Cabernet Sauvignon (California)<br>(100% Cabernet Sauvignon)                                 | 2014    | 37.50  |
| 770060 |                                                                                     | <b>Christian Moueix</b> Othello Napa Valley (California)<br>(Cabernet Sauvignon, Cabernet Franc, Petit Verdot)         | 2012    | 29.95  |
| 770050 |                                                                                     | <b>Christian Moueix</b> Ulysses Napa Valley (California)<br>(Cabernet Sauvignon, Cabernet Franc, Petit Verdot)         | 2013    | 124.07 |
| 760140 |  | <b>Silverado Vineyards</b> Miller Ranch Sauvignon Blanc, Yountville<br>(California) (95% Sauvignon Blanc, 5% Semillon) | 2017    | 19.75  |
| 770240 |                                                                                     | <b>Silverado Vineyards</b> Mt George Merlot, Coombsville<br>(California) (100% Merlot)                                 | 2014    | 28.48  |

**NEW** New Product



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

TABLE 6 USA

| CODE   | KEY                                                                                 | WINE                                                                                                                                   | VINTAGE | £/WSP  |
|--------|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|---------|--------|
| 770250 |    | <b>Silverado Vineyards</b> Estate Cabernet Sauvignon, Napa Valley<br>(California) (88% Cabernet Sauvignon, 9% Merlot, 3% Petit Verdot) | 2014    | 32.04  |
| 770260 |                                                                                     | <b>Silverado Vineyards</b> Solo Cabernet Sauvignon,<br>Stags Leap District (California) (100% Cabernet Sauvignon)                      | 2012    | 67.76  |
| 760100 |                                                                                     | <b>Joseph Phelps</b> Freestone Vineyards Chardonnay,<br>Sonoma Coast (California) (100% Chardonnay)                                    | 2016    | 38.00  |
| 770300 |                                                                                     | <b>Joseph Phelps</b> Freestone Vineyards Pinot Noir,<br>Sonoma Coast (California) (100% Pinot Noir)                                    | 2016    | 41.50  |
| 770001 |  | <b>Joseph Phelps</b> Insignia (California) (82% Cabernet Sauvignon,<br>11% Petit Verdot, 4% Malbec, 2% Merlot, 1% Cabernet Franc)      | 2011    | 127.58 |

NEW New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

## TABLE 7 USA

| CODE   | KEY                                                                                                                                                                     | WINE                                                                                                 | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|---------|-------|
| 761352 |                                                                                        | <b>Joel Gott</b> Chardonnay ( <i>California</i> )<br>(100% Chardonnay)                               | 2016    | 10.94 |
| 771352 |                                                                                                                                                                         | <b>Joel Gott</b> Alakai Grenache ( <i>California</i> )<br>(92% Grenache, 4% Syrah, 4% Petite Sirah)  | 2013    | 11.76 |
| 771354 |                                                                                                                                                                         | <b>Joel Gott</b> 815 Cabernet Sauvignon ( <i>California</i> )<br>(100% Cabernet Sauvignon)           | 2015    | 13.43 |
| 768110 | <br> | <b>Saintsbury</b> Carneros Chardonnay ( <i>California</i> )<br>(100% Chardonnay)                     | 2014    | 19.80 |
| 778100 |                                                                                      | <b>Saintsbury</b> Carneros Pinot Noir ( <i>California</i> )<br>(100% Pinot Noir)                     | 2015    | 25.80 |
| 778114 |                                                                                                                                                                         | <b>Saintsbury</b> Pratt Vineyard Pinot Noir, Sonoma Coast<br>( <i>California</i> ) (100% Pinot Noir) | 2013    | 29.79 |

**NEW** New Product



Organic

 Vegan

 Biodynamic

Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 8 USA

| CODE   | KEY                                                                                 | WINE                                                                                                     | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|---------|-------|
| 770500 |                                                                                     | <b>Father John</b> Vine Hill Road Pinot Noir, Russian River Valley<br>(California) (100% Pinot Noir)     | 2014    | 36.67 |
| 770502 |                                                                                     | <b>Father John</b> Pinot Noir Vieilles Vignes, Mendocino (California)<br>(100% Pinot Noir)               | 2015    | 31.64 |
| 770725 |                                                                                     | <b>Cobb</b> Coastlands 1906 Block Pommard Clone Pinot Noir<br>(California) (100% Pinot Noir)             | 2014    | 53.20 |
| 760300 |    | <b>Radio-Coteau</b> Savoy Vineyard Chardonnay, Anderson Valley<br>(California) (100% Chardonnay)         | 2014    | 43.16 |
| 770110 |  | <b>Radio-Coteau</b> Alberigi Vineyard Pinot Noir,<br>Russian River Valley (California) (100% Pinot Noir) | 2013    | 39.53 |
| 770195 |  | <b>Radio-Coteau</b> Harrison Grade Syrah, Sonoma Coast<br>(California) (100% Syrah)                      | 2013    | 53.90 |
| 770400 |                                                                                     | <b>Williams Selyem</b> Russian River Valley Pinot Noir (California)<br>(100% Pinot Noir)                 | 2014    | 66.62 |

NEW

New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

# TABLE 8 USA

| CODE   | KEY                                                                               | WINE                                                                                                                | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|---------|-------|
| 760600 |  | <b>Pisoni</b> Lucia Chardonnay, Santa Lucia Highlands ( <i>California</i> )<br>(100% Chardonnay)                    | 2015    | 33.15 |
| 770620 |  | <b>Pisoni</b> Lucia Soberanes Vineyard Pinot Noir,<br>Santa Lucia Highlands ( <i>California</i> ) (100% Pinot Noir) | 2014    | 37.45 |
| 770635 |  | <b>Pisoni</b> Lucia Garys' Vineyard Syrah, Santa Lucia Highlands<br>( <i>California</i> ) (100% Syrah)              | 2014    | 40.38 |

## NOTES

## TABLE 9 ARGENTINA

| CODE   | KEY                                                                                                                                                                                                                                                         | WINE                                                                                                                                  | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 700050 | <br><br> | <b>Masi Tupungato</b> Passo Blanco ( <i>Mendoza</i> )<br>(60% Pinot Grigio, 40% Torrontés)                                            | 2018    | 8.78  |
| 715019 | <br>                                                                                      | <b>Masi Tupungato</b> Passo Doble ( <i>Mendoza</i> )<br>(85% Malbec, 15% Corvina)                                                     | 2016    | 9.82  |
| 710300 |                                                                                                                                                                            | <b>Finca Decero</b> Decero Malbec, Remolinos Vineyard ( <i>Mendoza</i> )<br>(100% Malbec)                                             | 2016    | 9.99  |
| 715302 |                                                                                                                                                                            | <b>Finca Decero</b> Decero Cabernet Sauvignon, Remolinos Vineyard ( <i>Mendoza</i> ) (100% Cabernet Sauvignon)                        | 2015    | 9.99  |
| 715310 | <br>                                                                                  | <b>Finca Decero</b> The Owl & The Dust Devil ( <i>Mendoza</i> )<br>(39% Cabernet Sauvignon, 32% Malbec, 19% Petit Verdot, 10% Tannat) | 2015    | 13.07 |
| 715306 |                                                                                                                                                                          | <b>Finca Decero</b> Decero Mini Ediciones Cabernet Franc, Remolinos Vineyard ( <i>Mendoza</i> ) (100% Cabernet Franc)                 | 2016    | 16.93 |

 New Product

 Screwcap

 Organic

 Vegan

 Biodynamic

 H

 M

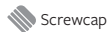
 DM

Halves/Magnums/Double Magnums

# TABLE 10 ARGENTINA

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                           | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|---------|-------|
| 700238 | <br>     | <b>Bodega Norton</b> Finca La Colonia Torrontés ( <i>Mendoza</i> )<br>(100% Torrontés)                         | 2018    | 7.29  |
| 700230 | <b>NEW</b><br>                                                                            | <b>Bodega Norton</b> Finca La Colonia Colección Grüner Veltliner<br>( <i>Mendoza</i> ) (100% Grüner Veltliner) | 2018    | 8.98  |
| 700120 | <br>     | <b>Bodega Norton</b> Porteño Sauvignon Blanc ( <i>Mendoza</i> )<br>(100% Sauvignon Blanc)                      | 2018    | 7.57  |
| 701010 |                                                                                           | <b>Finca Perdriel</b> Sauvignon Blanc ( <i>Mendoza</i> )<br>(100% Sauvignon Blanc)                             | 2017    | 10.39 |
| 710246 | <br> | <b>Bodega Norton</b> Finca La Colonia Malbec ( <i>Mendoza</i> )<br>(100% Malbec)                               | 2018    | 7.29  |
| 710147 |                                                                                         | <b>Bodega Norton</b> Finca La Colonia Colección Malbec<br>( <i>Mendoza</i> ) (100% Malbec)                     | 2018    | 8.98  |

**NEW** New Product



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 10 ARGENTINA

| CODE   | KEY                                                                                                                                                                     | WINE                                                                                                             | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|---------|-------|
| 710248 |                                                                                        | <b>Finca Perdriel</b> Malbec ( <i>Mendoza</i> )<br>(100% Malbec)                                                 | 2015    | 10.39 |
| 710265 | <br>  | <b>Bodega Norton</b> Altura Malbec ( <i>Mendoza</i> )<br>(100% Malbec)                                           | 2017    | 13.00 |
| 710266 | <br>  | <b>Bodega Norton</b> Altura Cabernet Franc ( <i>Mendoza</i> )<br>(100% Cabernet Franc)                           | 2017    | 13.00 |
| 710267 | <br> | <b>Bodega Norton</b> Altura Pinot Noir ( <i>Mendoza</i> )<br>(100% Pinot Noir)                                   | 2018    | 13.00 |
| 710067 |                                                                                      | <b>Bodega Norton</b> Privada Family Blend ( <i>Mendoza</i> )<br>(40% Malbec, 30% Merlot, 30% Cabernet Sauvignon) | 2015    | 14.54 |
| 710069 |                                                                                      | <b>Bodega Norton</b> Lote Negro Malbec/Cabernet Franc<br>( <i>Mendoza</i> ) (65% Malbec, 35% Cabernet Franc)     | 2016    | 17.78 |

 New Product

 Screwcap

 Organic

 Vegan

 Biodynamic

 H

 M

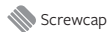
 DM

Halves/Magnums/Double Magnums

# TABLE 11 BRAZIL/CANADA

| CODE   | KEY                                                                                 | WINE                                                                                                          | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|---------|-------|
| 910050 |                                                                                     | <b>Brazil &gt; Casa Valduga</b> Arte Tradicional Brut<br>(Vale dos Vinhedos) (60% Chardonnay, 40% Pinot Noir) | 2016    | 10.35 |
| 910550 |                                                                                     | <b>Brazil &gt; Casa Valduga</b> Raizes Sauvignon Blanc (Campanha)<br>(100% Sauvignon Blanc)                   | 2017    | 10.35 |
| 910600 |                                                                                     | <b>Brazil &gt; Casa Valduga</b> Identidade Pinot Noir<br>(Encruzilhada do Sul) (100% Pinot Noir)              | 2017    | 10.35 |
| 782010 |    | <b>Canada &gt; Quails' Gate</b> Dry Riesling (Okanagan Valley)<br>(100% Riesling)                             | 2017    | 14.96 |
| 782020 |  | <b>Canada &gt; Quails' Gate</b> Chardonnay (Okanagan Valley)<br>(100% Chardonnay)                             | 2015    | 18.13 |
| 782030 |  | <b>Canada &gt; Quails' Gate</b> Stewart Family Reserve Chardonnay<br>(Okanagan Valley) (100% Chardonnay)      | 2015    | 27.83 |

**NEW** New Product



H M DM Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

| TABLE 11 BRAZIL/CANADA |      |
|------------------------|------|
| 1990                   | 1991 |
| 1992                   | 1993 |
| 1994                   | 1995 |
| 1996                   | 1997 |
| 1998                   | 1999 |
| 2000                   | 2001 |
| 2002                   | 2003 |
| 2004                   | 2005 |
| 2006                   | 2007 |
| 2008                   | 2009 |
| 2010                   | 2011 |
| 2012                   | 2013 |
| 2014                   | 2015 |
| 2016                   | 2017 |
| 2018                   | 2019 |
| 2020                   | 2021 |
| 2022                   | 2023 |
| 2024                   | 2025 |
| 2026                   | 2027 |
| 2028                   | 2029 |
| 2030                   | 2031 |
| 2032                   | 2033 |
| 2034                   | 2035 |
| 2036                   | 2037 |
| 2038                   | 2039 |
| 2040                   | 2041 |
| 2042                   | 2043 |
| 2044                   | 2045 |
| 2046                   | 2047 |
| 2048                   | 2049 |
| 2050                   | 2051 |
| 2052                   | 2053 |
| 2054                   | 2055 |
| 2056                   | 2057 |
| 2058                   | 2059 |
| 2060                   | 2061 |
| 2062                   | 2063 |
| 2064                   | 2065 |
| 2066                   | 2067 |
| 2068                   | 2069 |
| 2070                   | 2071 |
| 2072                   | 2073 |
| 2074                   | 2075 |
| 2076                   | 2077 |
| 2078                   | 2079 |
| 2080                   | 2081 |
| 2082                   | 2083 |
| 2084                   | 2085 |
| 2086                   | 2087 |
| 2088                   | 2089 |
| 2090                   | 2091 |
| 2092                   | 2093 |
| 2094                   | 2095 |
| 2096                   | 2097 |
| 2098                   | 2099 |
| 2100                   | 2101 |
| 2102                   | 2103 |
| 2104                   | 2105 |
| 2106                   | 2107 |
| 2108                   | 2109 |
| 2110                   | 2111 |
| 2112                   | 2113 |
| 2114                   | 2115 |
| 2116                   | 2117 |
| 2118                   | 2119 |
| 2120                   | 2121 |
| 2122                   | 2123 |
| 2124                   | 2125 |
| 2126                   | 2127 |
| 2128                   | 2129 |
| 2130                   | 2131 |
| 2132                   | 2133 |
| 2134                   | 2135 |
| 2136                   | 2137 |
| 2138                   | 2139 |
| 2140                   | 2141 |
| 2142                   | 2143 |
| 2144                   | 2145 |
| 2146                   | 2147 |
| 2148                   | 2149 |
| 2150                   | 2151 |
| 2152                   | 2153 |
| 2154                   | 2155 |
| 2156                   | 2157 |
| 2158                   | 2159 |
| 2160                   | 2161 |
| 2162                   | 2163 |
| 2164                   | 2165 |
| 2166                   | 2167 |
| 2168                   | 2169 |
| 2170                   | 2171 |
| 2172                   | 2173 |
| 2174                   | 2175 |
| 2176                   | 2177 |
| 2178                   | 2179 |
| 2180                   | 2181 |
| 2182                   | 2183 |
| 2184                   | 2185 |
| 2186                   | 2187 |
| 2188                   | 2189 |
| 2190                   | 2191 |
| 2192                   | 2193 |
| 2194                   | 2195 |
| 2196                   | 2197 |
| 2198                   | 2199 |
| 2200                   | 2201 |
| 2202                   | 2203 |
| 2204                   | 2205 |
| 2206                   | 2207 |
| 2208                   | 2209 |
| 2210                   | 2211 |
| 2212                   | 2213 |
| 2214                   | 2215 |
| 2216                   | 2217 |
| 2218                   | 2219 |
| 2220                   | 2221 |
| 2222                   | 2223 |
| 2224                   | 2225 |
| 2226                   | 2227 |
| 2228                   | 2229 |
| 2230                   | 2231 |
| 2232                   | 2233 |
| 2234                   | 2235 |
| 2236                   | 2237 |
| 2238                   | 2239 |
| 2240                   | 2241 |
| 2242                   | 2243 |
| 2244                   | 2245 |
| 2246                   | 2247 |
| 2248                   | 2249 |
| 2250                   | 2251 |
| 2252                   | 2253 |
| 2254                   | 2255 |
| 2256                   | 2257 |
| 2258                   | 2259 |
| 2260                   | 2261 |
| 2262                   | 2263 |
| 2264                   | 2265 |
| 2266                   | 2267 |
| 2268                   | 2269 |
| 2270                   | 2271 |
| 2272                   | 2273 |
| 2274                   | 2275 |
| 2276                   | 2277 |
| 2278                   | 2279 |
| 2280                   | 2281 |
| 2282                   | 2283 |
| 2284                   | 2285 |
| 2286                   | 2287 |
| 2288                   | 2289 |
|                        |      |

| CODE   | KEY                                                                               | WINE                                                                                                              | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|---------|-------|
| 782040 |  | <b>Canada &gt; Quails' Gate</b> Pinot Noir ( <i>Okanagan Valley</i> )<br>(100% Pinot Noir)                        | 2016    | 19.98 |
| 782050 |  | <b>Canada &gt; Quails' Gate</b> Stewart Family Reserve Pinot Noir<br>( <i>Okanagan Valley</i> ) (100% Pinot Noir) | 2015    | 31.91 |

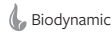
## NOTES

This image shows a blank sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

## TABLE 12 AUSTRALIA

| CODE   | KEY                                                                                                                                                                        | WINE                                                                            | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|---------|-------|
| 732220 | <br>     | <b>Deakin Estate</b> Sauvignon Blanc (Victoria)<br>(100% Sauvignon Blanc)       | 2018    | 7.72  |
| 732230 |                                                                                           | <b>Deakin Estate</b> Riesling (Victoria)<br>(100% Riesling)                     | 2017    | 7.72  |
| 732260 | <br>     | <b>Deakin Estate</b> Viognier (Victoria)<br>(100% Viognier)                     | 2018    | 7.72  |
| 743110 | <br>    | <b>Deakin Estate</b> Shiraz (Victoria)<br>(100% Shiraz)                         | 2017    | 7.72  |
| 743130 | <br> | <b>Deakin Estate</b> Cabernet Sauvignon (Victoria)<br>(100% Cabernet Sauvignon) | 2017    | 7.72  |
| 743140 | <br> | <b>Deakin Estate</b> Merlot (Victoria)<br>(100% Merlot)                         | 2017    | 7.72  |

**NEW** New Product



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 12 AUSTRALIA

| CODE   | KEY                                                                                                                                                                                                                                                         | WINE                                                                                               | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|---------|-------|
| 733310 |                                                                                                                                                                            | <b>Katnook Estate</b> Founder's Block Chardonnay (Coonawarra)<br>(100% Chardonnay)                 | 2017    | 10.98 |
| 743210 | <br><br> | <b>Katnook Estate</b> Founder's Block Cabernet Sauvignon<br>(Coonawarra) (100% Cabernet Sauvignon) | 2016    | 10.98 |
| 743240 |                                                                                                                                                                            | <b>Katnook Estate</b> Katnook Estate Cabernet Sauvignon<br>(Coonawarra) (100% Cabernet Sauvignon)  | 2015    | 18.26 |
| 743270 | <br>                                                                                      | <b>Katnook Estate</b> Katnook Estate Shiraz (Coonawarra)<br>(100% Shiraz)                          | 2015    | 18.26 |
| 743260 |                                                                                                                                                                                                                                                             | <b>Katnook Estate</b> Prodigy Shiraz (Coonawarra)<br>(100% Shiraz)                                 | 2012    | 40.63 |
| 743250 | <br>                                                                                  | <b>Katnook Estate</b> Odyssey Cabernet Sauvignon (Coonawarra)<br>(100% Cabernet Sauvignon)         | 2013    | 40.63 |

 New Product
  Screwcap
  Organic
  Vegan
  Biodynamic
    Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 13 AUSTRALIA

| CODE   | KEY                                                                                 | WINE                                                                                                                   | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 737100 |    | <b>The Swooper</b> Fiano (South-Eastern Australia)<br>(100% Fiano)                                                     | 2017    | 6.55  |
| 749100 |    | <b>The Swooper</b> Pinot Noir (South-Eastern Australia)<br>(100% Pinot Noir)                                           | 2017    | 6.55  |
| 733410 |    | <b>Allegory</b> Sauvignon Blanc/Semillon (Western Australia)<br>(70% Sauvignon Blanc, 30% Semillon)                    | 2017    | 8.63  |
| 743305 |    | <b>Allegory</b> Pinot Noir (Western Australia)<br>(89% Pinot Noir, 7% Shiraz, 2% Muscat, 1% Pinot Gris, 1% Chardonnay) | 2017    | 8.94  |
| 730100 |  | <b>Langmeil</b> Wattle Brae Eden Valley Dry Riesling (Barossa)<br>(100% Riesling)                                      | 2017    | 13.54 |
| 730050 |  | <b>Langmeil</b> High Road Eden Valley Chardonnay (Barossa)<br>(100% Chardonnay)                                        | 2017    | 10.95 |

## TABLE 13 AUSTRALIA

| CODE   | KEY                                                                                                                                                                                                                                                         | WINE                                                                                           | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|---------|-------|
| 740120 | <br>                                                                                      | <b>Langmeil</b> Hangin' Snakes Shiraz/Viognier ( <i>Barossa</i> )<br>(96% Shiraz, 4% Viognier) | 2016    | 12.57 |
| 740220 | <br>                                                                                      | <b>Langmeil</b> Valley Floor Shiraz ( <i>Barossa</i> )<br>(100% Shiraz)                        | 2016    | 14.17 |
| 740175 | <br><br> | <b>Langmeil</b> Jackaman's Cabernet Sauvignon ( <i>Barossa</i> )<br>(100% Cabernet Sauvignon)  | 2015    | 27.46 |
| 740180 | <br>                                                                                     | <b>Langmeil</b> The Fifth Wave Grenache ( <i>Barossa</i> )<br>(100% Grenache)                  | 2012    | 22.12 |
| 740270 | <br>                                                                                  | <b>Langmeil</b> The Freedom 1843 Shiraz ( <i>Barossa</i> )<br>(100% Shiraz)                    | 2014    | 50.97 |

# TABLE 14 AUSTRALIA

| CODE   | KEY                                                                                 | WINE                                                                                                                          | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 730200 |    | <b>Harvest</b> Sauvignon Blanc ( <i>Adelaide Hills</i> )<br>(100% Sauvignon Blanc)                                            | 2017    | 12.21 |
| 730210 |    | <b>Harvest</b> Pinot Gris ( <i>Adelaide Hills</i> )<br>(100% Pinot Gris)                                                      | 2018    | 12.21 |
| 730220 |    | <b>Harvest</b> Chardonnay ( <i>Adelaide Hills</i> )<br>(100% Chardonnay)                                                      | 2017    | 12.21 |
| 730300 |    | <b>Unico Zelo</b> Jade & Jasper Fiano ( <i>Riverland</i> )<br>(100% Fiano)                                                    | 2018    | 15.00 |
| 730310 |  | <b>Unico Zelo</b> Esoterico Orange Wine ( <i>Riverland/Clare Valley</i> )<br>(Bianco d'Alessano, Muscat d'Alessandria, Fiano) | 2017    | 15.00 |
| 740420 |  | <b>Unico Zelo</b> Truffle Hound Barbera/Nebbiolo ( <i>Clare Valley</i> )<br>(64% Barbera, 36% Nebbiolo)                       | 2017    | 15.00 |

# TABLE 14 AUSTRALIA

| CODE   | KEY                                                                                                                                                                     | WINE                                                                                | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------|-------|
| 731102 | <br>  | <b>Chapel Hill</b> Verdelho ( <i>McLaren Vale</i> )<br>(100% Verdelho)              | 2017    | 10.84 |
| 741100 | <br>  | <b>Chapel Hill</b> The Parson Shiraz ( <i>McLaren Vale</i> )<br>(100% Shiraz)       | 2017    | 10.84 |
| 741106 | <br>  | <b>Chapel Hill</b> McLaren Vale Grenache ( <i>McLaren Vale</i> )<br>(100% Grenache) | 2017    | 15.32 |
| 741108 | <br> | <b>Chapel Hill</b> The Vicar Shiraz ( <i>McLaren Vale</i> )<br>(100% Shiraz)        | 2012    | 26.35 |

# TABLE 15 AUSTRALIA

| CODE   | KEY                                                                                                                                                                                                                                                               | WINE                                                                                                                   | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 731200 | <br>                                                                                            | <b>Between Five Bells</b> White Blend ( <i>Victoria</i> )<br>(69% Pinot Gris, 37% Fiano, 4% Viognier)                  | 2018    | 15.98 |
| 742200 |                                                                                                                                                                                  | <b>Between Five Bells</b> Red Blend ( <i>Victoria</i> )<br>(90% Shiraz, 5% Pinot Noir, 3% Nero d'Avola, 2% Negroamaro) | 2015    | 15.98 |
| 731140 |                                                                                                                                                                                  | <b>Lethbridge</b> Chardonnay ( <i>Geelong</i> )<br>(100% Chardonnay)                                                   | 2017    | 21.91 |
| 742064 | <br>                                                                                           | <b>Lethbridge</b> Pinot Noir ( <i>Geelong</i> )<br>(100% Pinot Noir)                                                   | 2016    | 21.91 |
| 730500 | <br>                                                                                        | <b>Tournon</b> Mathilda Viognier/Marsanne ( <i>Victoria</i> )<br>(75% Viognier, 25% Marsanne)                          | 2017    | 9.32  |
| 730510 | <br><br> | <b>Tournon</b> Landsborough Vineyard Chardonnay ( <i>Pyrenees</i> )<br>(100% Chardonnay)                               | 2016    | 14.87 |

**TABLE 15 AUSTRALIA**

| CODE   | KEY                                                                                              | WINE                                                                             | VINTAGE | £/WSP |
|--------|--------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|---------|-------|
| 740500 | <div>NEW</div>  | <b>Tournon</b> Mathilda Shiraz ( <i>Victoria</i> )<br>(100% Shiraz)              | 2017    | 9.32  |
| 740510 | <div>NEW</div>  | <b>Tournon</b> Shay's Flat Vineyard Shiraz ( <i>Pyrenees</i> )<br>(100% Shiraz)  | 2015    | 12.47 |
| 740520 | <div>NEW</div>  | <b>Tournon</b> Lady's Lane Vineyard Shiraz ( <i>Heathcote</i> )<br>(100% Shiraz) | 2015    | 19.82 |

## NOTES

[illegible]

## TABLE 16 AUSTRALIA

| CODE   | KEY                                                                                                                                                                     | WINE                                                                                                                                           | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 743510 |       | <b>Yarra Yering</b> Dry Red No. 1 (Yarra Valley)<br>(70% Cabernet Sauvignon, 15% Merlot, 10% Malbec, 5% Petit Verdot)                          | 2013    | 36.07 |
| 743520 |       | <b>Yarra Yering</b> Dry Red No. 2 (Yarra Valley)<br>(96% Shiraz, 2% Mataro, 1% Viognier, 1% Marsanne)                                          | 2013    | 36.07 |
| 743530 |       | <b>Yarra Yering</b> Underhill Shiraz (Yarra Valley)<br>(100% Shiraz)                                                                           | 2013    | 36.07 |
| 743540 |      | <b>Yarra Yering</b> Agincourt Cabernet/Malbec (Yarra Valley)<br>(75% Cabernet Sauvignon, 25% Malbec)                                           | 2015    | 36.07 |
| 735400 |   | <b>Woodlands</b> Wilyabrup Chardonnay (Margaret River)<br>(100% Chardonnay)                                                                    | 2016    | 13.45 |
| 743400 |   | <b>Woodlands</b> Wilyabrup Cabernet Sauvignon/Merlot<br>(Margaret River) (53% Cabernet Sauvignon, 44% Merlot,<br>2% Cabernet Franc, 1% Malbec) | 2015    | 13.45 |

 New Product  Screwcap  Organic  Vegan  Biodynamic    Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

**TABLE 16 AUSTRALIA**

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                                                      | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 743420 | <br> | <b>Woodlands</b> 'Margaret' Cabernet Merlot Malbec<br>(Margaret River) (75% Cabernet Sauvignon, 16% Merlot, 9% Malbec)    | 2015    | 21.15 |
| 743440 | <br> | <b>Woodlands</b> 'Benjamin' Cabernet Sauvignon (Margaret River)<br>(94% Cabernet Sauvignon, 4% Malbec, 2% Cabernet Franc) | 2013    | 45.63 |

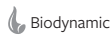
## NOTES

[illegible]

# TABLE 17 NEW ZEALAND

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------|-------|
| 821600 | <br>     | <b>Coopers Creek</b> Sauvignon Blanc ( <i>Marlborough</i> )<br>(100% Sauvignon Blanc)               | 2018    | 9.83  |
| 821618 |                                                                                           | <b>Coopers Creek</b> Select Vineyards "Bell Ringer" Albariño<br>( <i>Gisborne</i> ) (100% Albariño) | 2016    | 11.73 |
| 821614 |                                                                                           | <b>Coopers Creek</b> Swamp Reserve Chardonnay ( <i>Hawkes Bay</i> )<br>(100% Chardonnay)            | 2014    | 15.31 |
| 831183 | <br>    | <b>Coopers Creek</b> Malbec ( <i>Hawkes Bay</i> )<br>(100% Malbec)                                  | 2016    | 10.41 |
| 831184 | <br> | <b>Coopers Creek</b> Select Vineyards "Chalk Ridge" Syrah<br>( <i>Hawkes Bay</i> ) (100% Syrah)     | 2015    | 13.52 |
| 821520 | <br> | <b>Mahi</b> Marlborough Sauvignon Blanc ( <i>Marlborough</i> )<br>(100% Sauvignon Blanc)            | 2017    | 10.98 |

**NEW** New Product



H M DM

Prices are DPD Ex-VAT, valid from 4th March 2019.

**TABLE 17** NEW ZEALAND

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                       | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|---------|-------|
| 821530 | <br> | <b>Mahi</b> Boundary Farm Sauvignon Blanc ( <i>Marlborough</i> )<br>(100% Sauvignon Blanc) | 2015    | 13.59 |
| 821550 | <br> | <b>Mahi</b> Twin Valleys Chardonnay ( <i>Marlborough</i> )<br>(100% Chardonnay)            | 2015    | 13.88 |
| 830500 |                                                                                       | <b>Mahi</b> Marlborough Pinot Noir ( <i>Marlborough</i> )<br>(100% Pinot Noir)             | 2017    | 16.92 |

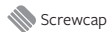
## NOTES

[illegible]

## TABLE 18 NEW ZEALAND

| CODE   | KEY                                                                                 | WINE                                                                                    | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|---------|-------|
| 822340 |    | <b>Mount Holdsworth</b> Sauvignon Blanc ( <i>Wairarapa</i> )<br>(100% Sauvignon Blanc)  | 2017    | 9.90  |
| 822360 |    | <b>Mount Holdsworth</b> Pinot Gris ( <i>Wairarapa</i> )<br>(100% Pinot Gris)            | 2017    | 9.90  |
| 832320 |    | <b>Mount Holdsworth</b> Pinot Noir ( <i>Wairarapa</i> )<br>(100% Pinot Noir)            | 2016    | 12.00 |
| 832200 |    | <b>Julicher Estate</b> 99 Rows Pinot Noir ( <i>Martinborough</i> )<br>(100% Pinot Noir) | 2015    | 16.50 |
| 832210 |  | <b>Julicher Estate</b> Pinot Noir ( <i>Martinborough</i> )<br>(100% Pinot Noir)         | 2013    | 20.16 |

**NEW** New Product



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 19 SOUTH AFRICA

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                             | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|---------|-------|
| 851048 |                                                                                           | <b>Buitenverwachting</b> Sauvignon Blanc ( <i>Constantia</i> )<br>(100% Sauvignon Blanc)                         | 2018    | 8.23  |
| 851028 |                                                                                                                                                                            | <b>Buitenverwachting</b> Chardonnay ( <i>Constantia</i> )<br>(100% Chardonnay)                                   | 2017    | 9.72  |
| 861049 |                                                                                                                                                                            | <b>Buitenverwachting</b> Cabernet Sauvignon/Merlot<br>( <i>Constantia</i> ) (65% Cabernet Sauvignon, 35% Merlot) | 2016    | 7.72  |
| 861034 |                                                                                                                                                                            | <b>Buitenverwachting</b> Christine ( <i>Constantia</i> )<br>(50% Cabernet Sauvignon, 50% Cabernet Franc)         | 2012    | 13.69 |
| 850130 | <br> | <b>Elgin Vintners</b> Chardonnay ( <i>Elgin</i> )<br>(100% Chardonnay)                                           | 2016    | 12.63 |
| 860130 | <br> | <b>Elgin Vintners</b> Pinot Noir ( <i>Elgin</i> )<br>(100% Pinot Noir)                                           | 2016    | 14.29 |
| 860135 |                                                                                                                                                                            | <b>Elgin Vintners</b> Merlot ( <i>Elgin</i> )<br>(100% Merlot)                                                   | 2015    | 13.64 |

 New Product
  Screwcap
  Organic
  Vegan
  Biodynamic
  H
  M
  DM Halves/Magnums/Double Magnums

## TABLE 20 SOUTH AFRICA

| CODE   | KEY                                                                                                                                                                                                                                                   | WINE                                                                                           | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|---------|-------|
| 855050 |    | <b>Lievland</b> Lievlander Chenin Blanc ( <i>Paarl</i> )<br>(100% Chenin Blanc)                | 2018    | 6.82  |
| 855055 |    | <b>Lievland</b> Old Vines Chenin Blanc ( <i>Paarl</i> )<br>(100% Chenin Blanc)                 | 2017    | 10.22 |
| 850110 |                                                                                                                                                                      | <b>Babylon's Peak</b> Chenin Blanc ( <i>Swartland</i> )<br>(100% Chenin Blanc)                 | 2018    | 7.64  |
| 850120 |                                                                                                                                                                      | <b>Babylon's Peak</b> Viognier/Roussanne ( <i>Swartland</i> )<br>(73% Viognier, 27% Roussanne) | 2017    | 10.70 |
| 860110 |                                                                                                                                                                    | <b>Babylon's Peak</b> Shiraz/Carignan ( <i>Swartland</i> )<br>(55% Shiraz, 45% Carignan)       | 2017    | 8.14  |
| 860120 |                                                                                                                                                                                                                                                       | <b>Babylon's Peak</b> SMG ( <i>Swartland</i> )<br>(65% Shiraz, 30% Mourvèdre, 5% Grenache)     | 2017    | 11.00 |

 New Product
  Screwcap
  Organic
  Vegan
  Biodynamic
    Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 21 FRANCE - COGNAC

| CODE   | KEY | SPIRIT                      | ABV | SIZE | £/WSP  |
|--------|-----|-----------------------------|-----|------|--------|
| 660520 |     | Tesseron Cognac Composition | 40% | 70cl | 39.62  |
| 660525 |     | Tesseron Cognac Lot 90      | 40% | 70cl | 59.90  |
| 660530 |     | Tesseron Cognac Lot 76      | 40% | 70cl | 82.94  |
| 660535 |     | Tesseron Cognac Lot 53      | 40% | 70cl | 187.78 |

NEW

New Product



Screwcap



Organic



Vegan



Biodynamic

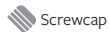


Halves/Magnums/Double Magnums

## TABLE 22 FRANCE - CHAMPAGNE

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                                                     | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 180100 | <br> | <b>Champagne Drappier</b> Carte d'Or Brut<br>(80% Pinot Noir, 15% Chardonnay, 5% Pinot Meunier)                          | NV      | 28.05 |
| 180115 | <br> | <b>Champagne Drappier</b> Rosé Brut<br>(100% Pinot Noir)                                                                 | NV      | 31.87 |
| 180110 | <br> | <b>Champagne Drappier</b> Brut Nature Zéro Dosage<br>(100% Pinot Noir)                                                   | NV      | 31.39 |
| 180190 |                                                                                       | <b>Champagne Drappier</b> Brut Nature Zéro Dosage Sans Souffre<br>(100% Pinot Noir)                                      | NV      | 37.35 |
| 180176 |                                                                                     | <b>Champagne Drappier</b> Millésime Exception<br>(60% Pinot Noir, 40% Chardonnay)                                        | 2013    | 38.52 |
| 180175 |                                                                                     | <b>Champagne Drappier</b> Quattuor Blanc de 4 Blancs<br>(25% Chardonnay, 25% Petit Meslier, 25% Arbanne, 25% Blanc Vrai) | NV      | 59.71 |
| 180155 |                                                                                     | <b>Champagne Drappier</b> Grande Sèndrée<br>(55% Pinot Noir, 45% Chardonnay)                                             | 2008    | 59.84 |

**NEW** New Product



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 23 FRANCE - CHAMPAGNE/ALSACE/JURA

| CODE   | KEY                                                                                                                                                                                                                                                            | WINE                                                                                                        | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|---------|-------|
| 180030 |                                                                                                                                                                               | <b>Champagne Testulat</b> Carte d'Or Brut Blanc de Noirs<br>(Champagne) (50% Pinot Noir, 50% Pinot Meunier) | NV      | 21.50 |
| 180040 |                                                                                                                                                                                                                                                                | <b>Champagne Testulat</b> Blanc de Blancs (Champagne)<br>(100% Chardonnay)                                  | NV      | 23.13 |
| 161613 | <br>                                                                                         | <b>Muré</b> Pinot Gris Pierres Sèches (Alsace)<br>(100% Pinot Gris)                                         | 2017    | 12.21 |
| 161517 | <br><br> | <b>Muré</b> Gewurztraminer Orchidées Sauvages (Alsace)<br>(100% Gewurztraminer)                             | 2017    | 12.59 |
| 163526 | <br>                                                                                     | <b>Muré</b> Riesling Grand Cru Clos St Landelin (Alsace)<br>(100% Riesling)                                 | 2015    | 24.75 |
| 170110 |                                                                                                                                                                             | <b>Muré</b> Pinot Noir Côte de Rouffach (Alsace)<br>(100% Pinot Noir)                                       | 2015    | 19.97 |

 New Product
  Screwcap
  Organic
  Vegan
  Biodynamic
    Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

**TABLE 23** FRANCE - CHAMPAGNE/ALSACE/JURA

| CODE   | KEY | WINE                                                                                                 | VINTAGE | £/WSP |
|--------|-----|------------------------------------------------------------------------------------------------------|---------|-------|
| 201015 |     | <b>Domaine Rolet</b> Arbois Chardonnay/Savagnin “Tradition”<br>(Jura) (50% Chardonnay, 50% Savagnin) | 2011    | 19.85 |
| 202020 |     | <b>Domaine Rolet</b> Arbois Pinot Noir (Jura)<br>(100% Pinot Noir)                                   | 2011    | 14.22 |

## NOTES

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and extend across the width of the page. There are no margins, text, or other markings on the paper.

# TABLE 24 FRANCE - LOIRE VALLEY/SOUTH WEST

| CODE   | KEY                                                                               | WINE                                                                                                 | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|---------|-------|
| 123018 |                                                                                   | <b>Sauvion</b> Muscadet Haute Culture, Château du Cléray<br>(Loire Valley) (100% Melon de Bourgogne) | 2017    | 10.14 |
| 138020 |                                                                                   | <b>Domaine du Haut Perron</b> Touraine Sauvignon (Loire Valley)<br>(100% Sauvignon Blanc)            | 2018    | 8.84  |
| 134028 |  | <b>Domaine Chatelain</b> Pouilly-Fumé Les Chailloux Silex<br>(Loire Valley) (100% Chardonnay)        | 2017    | 14.95 |
| 136519 |                                                                                   | <b>Domaine Cherrier</b> Sancerre (Loire Valley)<br>(100% Sauvignon Blanc)                            | 2017    | 16.42 |
| 136517 |                                                                                   | <b>Lucien Crochet</b> Sancerre La Croix du Roy (Loire Valley)<br>(100% Sauvignon Blanc)              | 2016    | 17.32 |
| 144027 |                                                                                   | <b>Lucien Crochet</b> Sancerre Rouge La Croix du Roy (Loire Valley)<br>(100% Pinot Noir)             | 2014    | 23.10 |

**TABLE 24** FRANCE - LOIRE VALLEY/SOUTH WEST

| CODE    | KEY                                                                               | WINE                                                                                                                 | VINTAGE | £/WSP |
|---------|-----------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|---------|-------|
| 040400  |                                                                                   | <b>Château Lions Lamartine</b> Gaillac Blanc ( <i>South West</i> )<br>(50% Muscadet, 40% Loin de l'Oeil, 10% Mauzac) | 2018    | 7.97  |
| 064533  |  | <b>Château Haut Monplaisir</b> Cahors Tradition ( <i>South West</i> )<br>(100% Malbec)                               | 2016    | 10.74 |
| 0401025 |  | <b>Château Jolys</b> Jurançon Cuvée Jean ( <i>South West</i> )<br>(100% Petit Manseng)                               | 2016    | 17.89 |

## NOTES

[illegible]

## TABLE 25 FRANCE - PROVENCE

| CODE   | KEY                                                                                             | WINE                                                                                                        | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|---------|-------|
| 464200 | <b>NEW</b><br> | <b>Minuty</b> M de Minuty Côtes de Provence Rosé<br>(50% Grenache, 40% Cinsault, 10% Syrah)                 | 2018    | 12.40 |
| 464210 | <b>NEW</b>                                                                                      | <b>Minuty</b> Minuty Prestige Côtes de Provence Rosé<br>(70% Grenache, 20% Cinsault, 5% Syrah, 5% Tibouren) | 2018    | 15.95 |
| 464220 | <b>NEW</b>                                                                                      | <b>Château Minuty</b> Château Minuty Rose et Or Côtes de Provence Rosé (90% Grenache, 10% Tibouren)         | 2018    | 20.10 |
| 464230 | <b>NEW</b>                                                                                      | <b>Château Minuty</b> Château Minuty 281 Côtes de Provence Rosé<br>(90% Grenache, 7% Cinsault, 3% Syrah)    | 2018    | 42.40 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

## TABLE 26 FRANCE - PROVENCE

| CODE   | KEY                                                                                                                                                                                                                                                                                                                                              | WINE                                                                                                                  | VINTAGE | £/WSP  |
|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|---------|--------|
| 464100 | <br><br><br> | <b>Caves d'Esclans</b> Whispering Angel Côtes de Provence Rosé<br><i>(Grenache, Cinsault, Rolle, Syrah, Tibouren)</i> | 2018    | 18.65  |
| 464120 | <br><br>                                                                                      | <b>Caves d'Esclans</b> Rock Angel Côtes de Provence Rosé<br><i>(Grenache, Rolle, Syrah, Mourvèdre, Cinsault)</i>      | 2017    | 25.19  |
| 464130 |                                                                                                                                                                                                                                                                 | <b>Caves d'Esclans</b> Les Clans Côtes de Provence Rosé<br><i>(Grenache, Rolle)</i>                                   | 2017    | 48.75  |
| 464140 |                                                                                                                                                                                                                                                                 | <b>Caves d'Esclans</b> Garrus Côtes de Provence Rosé<br><i>(Grenache, Rolle)</i>                                      | 2017    | 102.76 |

**NEW** New Product



Organic

 Vegan

 Biodynamic





Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 27 FRANCE - PROVENCE/LANGUEDOC/ROUSSILLON

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                                          | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 463218 |                                                                                                                                                                            | <b>Les Maîtres Vignerons de St-Tropez</b> Côtes de Provence Rosé Carte Noire ( <i>Provence</i> ) (90% Grenache, 10% Cinsault) | 2018    | 10.50 |
| 467208 |                                                                                           | <b>Château de Pampelonne</b> Côtes de Provence Rosé ( <i>Provence</i> ) (40% Grenache, 30% Cinsault, 20% Syrah, 10% Tibouren) | 2018    | 12.50 |
| 050440 |                                                                                           | <b>Olivier Coste</b> Rosé ( <i>Languedoc</i> ) (65% Grenache, 25% Cinsault, 10% Syrah)                                        | 2018    | 7.54  |
| 040340 |                                                                                           | <b>Olivier Coste</b> Chardonnay ( <i>Languedoc</i> ) (100% Chardonnay)                                                        | 2018    | 7.54  |
| 040825 | <br> | <b>Marinée</b> Picpoul de Pinet ( <i>Languedoc</i> ) (100% Picpoul)                                                           | 2017    | 9.87  |
| 042070 |                                                                                         | <b>Domaine de la Fadèze</b> Terret Blanc ( <i>Languedoc</i> ) (100% Terret Blanc)                                             | 2017    | 8.25  |

 New Product

 Screwcap

 Organic

 Vegan

 Biodynamic

  Halves/Magnums/Double Magnums

# TABLE 27 FRANCE - PROVENCE/LANUEDOC/ROUSSILLON

| CODE   | KEY                                                                                               | WINE                                                                                                                                | VINTAGE | £/WSP |
|--------|---------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 040005 |                  | <b>Badet-Clément</b> Révélation Viognier ( <i>Languedoc</i> )<br>(100% Viognier)                                                    | 2017    | 8.19  |
| 062230 |                                                                                                   | <b>Badet-Clément</b> Révélation Pinot Noir ( <i>Languedoc</i> )<br>(100% Pinot Noir)                                                | 2017    | 8.19  |
| 067705 | <b>NEW</b>                                                                                        | <b>Château Saint Michel</b> Corbières Le Haut Elysée ( <i>Languedoc</i> )<br>(55% Syrah, 25% Grenache, 10% Carignan, 10% Mourvèdre) | 2016    | 8.64  |
| 060605 | <b>NEW</b><br>  | <b>Domaine of the Bee</b> The Bee-Side Grenache ( <i>Roussillon</i> )<br>(100% Grenache)                                            | 2015    | 11.57 |
| 060610 | <b>NEW</b><br> | <b>Domaine of the Bee</b> Domaine of the Bee ( <i>Roussillon</i> )<br>(50% Grenache, 50% Carignan)                                  | 2015    | 16.57 |
| 060615 | <b>NEW</b><br> | <b>Domaine of the Bee</b> Les Genoux ( <i>Roussillon</i> )<br>(70% Grenache, 20% Carignan, 5% Grenache Blanc, 5% Grenache Gris)     | 2015    | 23.57 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 28 FRANCE - RHÔNE VALLEY

| CODE   | KEY                                                                                                                                                                                                                                                                                                                                                      | WINE                                                                                                                                                          | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 420518 | <br><br>                                                                                              | <b>Domaine de Beaurenard</b> Châteauneuf-du-Pape blanc<br>(30% Clairette, 25% Roussanne, 25% Bourboulenc, 17% Grenache Blanc,<br>1.5% Picpoul, 1.5% Picardan) | 2017    | 27.64 |
| 420539 | <br><br>                                                                                              | <b>Domaine de Beaurenard</b> Châteauneuf-du-Pape blanc<br>Boisrenard (50% Clairette, 50% Roussanne)                                                           | 2017    | 35.54 |
| 435017 | <br><br>                                                                                              | <b>Domaine de Beaurenard</b> Rasteau<br>(80% Grenache, 15% Syrah, 5% Mourvèdre)                                                                               | 2017    | 14.99 |
| 430517 | <br><br><br>    | <b>Domaine de Beaurenard</b> Châteauneuf-du-Pape<br>(70% Grenache, 10% Syrah, 10% Mourvèdre, 10% Others)                                                      | 2016    | 26.38 |
| 430527 | <br><br><br> | <b>Domaine de Beaurenard</b> Châteauneuf-du-Pape Boisrenard<br>(70% Grenache, 30% Other)                                                                      | 2013    | 33.33 |
| 438010 |                                                                                                                                                                                                                                                                       | <b>Terraventoux</b> Ventoux L'Eternel<br>(Grenache, Syrah)                                                                                                    | 2015    | 8.43  |

 New Product



Screwcap



Organic



Vegan



Biodynamic



H



M



DM

Halves/Magnums/Double Magnums

**TABLE 28** FRANCE - RHÔNE VALLEY

| CODE   | KEY | WINE                                                                                                                       | VINTAGE | £/WSP |
|--------|-----|----------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 420545 |     | <b>R&amp;M Saouma</b> Côtes-du-Rhône-Villages "Inopia" Blanc<br>(Roussanne, Grenache Blanc, Marsanne, Clairette, Viognier) | 2016    | 16.69 |
| 430558 |     | <b>R&amp;M Saouma</b> Côtes-du-Rhône-Villages "Inopia" Rouge<br>(Grenache, Syrah, Cinsault, Mourvèdre, Cunoise)            | 2014    | 16.08 |
| 430549 |     | <b>R&amp;M Saouma</b> Châteauneuf-du-Pape "Omnia"<br>(80% Grenache, 10% Syrah, 10% Mourvèdre)                              | 2011    | 51.54 |

## NOTES

[illegible]

## TABLE 29 FRANCE - RHÔNE VALLEY

| CODE   | KEY                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | WINE                                                                                                               | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|---------|-------|
| 420210 |                                                                                                                                                                                                                                                                                                                                                                                                                                           | <b>Ferraton Père &amp; Fils</b> Côtes-du-Rhône Samorëns blanc<br>(75% Grenache Blanc, 15% Roussanne, 10% Viognier) | 2017    | 9.36  |
| 420240 |                                                                                                                                                                                                                                                                                                                                                                                                                                           | <b>Ferraton Père &amp; Fils</b> Saint-Joseph La Source blanc<br>(100% Marsanne)                                    | 2016    | 17.81 |
| 430210 |                                                                                                                                                                                                                                                                                                                                                          | <b>Ferraton Père &amp; Fils</b> Côtes-du-Rhône Samorëns rouge<br>(85% Syrah, 10% Grenache, 5% Cinsault)            | 2017    | 9.36  |
| 430230 |                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>Ferraton Père &amp; Fils</b> Gigondas Les Murailles<br>(70% Grenache, 20% Syrah, 10% Mourvèdre)                 | 2016    | 19.06 |
| 430310 |                                                                                                                                                                                                                                                                                                                                                                                                                                       | <b>Ferraton Père &amp; Fils</b> Crozes-Hermitage La Matinière<br>(100% Syrah)                                      | 2016    | 14.16 |
| 430314 |        | <b>Ferraton Père &amp; Fils</b> Crozes-Hermitage Les Pichères<br>(100% Syrah)                                      | 2015    | 18.51 |

 New Product

 Screwcap

 Organic

 Vegan

 Biodynamic

Halves/Magnums/Double Magnums

## TABLE 29 FRANCE - RHÔNE VALLEY

| CODE   | KEY                                                                                                                                                                                                                                                                    | WINE                                                                         | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|---------|-------|
| 430320 | NEW<br>                                                                                                                                                                               | <b>Ferraton Père &amp; Fils</b> Saint-Joseph La Source rouge<br>(100% Syrah) | 2016    | 16.82 |
| 430330 | NEW<br>                                                                                                                                                                               | <b>Ferraton Père &amp; Fils</b> Cornas Les Grands Mûriers<br>(100% Syrah)    | 2014    | 28.81 |
| 430340 | NEW<br>                                                                                                                                                                               | <b>Ferraton Père &amp; Fils</b> Côte-Rôtie L'Eglantine<br>(100% Syrah)       | 2016    | 37.33 |
| 430440 | NEW<br><br><br> | <b>Ferraton Père &amp; Fils</b> Hermitage Les Miaux rouge<br>(100% Syrah)    | 2011    | 42.82 |

**NEW** New Product



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 30 FRANCE - BORDEAUX

| CODE   | KEY                                                                               | WINE                                                                                                                | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|---------|-------|
| 377G20 | NEW                                                                               | <b>Château La Guérinière</b> Saint-Emilion<br>(90% Merlot, 10% Cabernet Franc)                                      | 2015    | 14.00 |
| 377T15 | NEW                                                                               | <b>Château Tourans</b> Saint-Emilion Grand Cru<br>(90% Merlot, 10% Cabernet Franc)                                  | 2014    | 18.25 |
| 376B10 | NEW                                                                               | <b>Château Patache</b> Badine de la Patache, Pomerol<br>(90% Merlot, 10% Cabernet Franc)                            | 2014    | 24.28 |
| 374C24 |  | <b>Château Cissac</b> Haut-Médoc<br>(67% Cabernet Sauvignon, 25% Merlot, 8% Petit Verdot)                           | 2014    | 15.52 |
| 374B10 | NEW                                                                               | <b>Château Bernadotte</b> Haut-Médoc<br>(51% Cabernet Sauvignon, 49% Merlot)                                        | 2014    | 13.77 |
| 379B10 | NEW                                                                               | <b>Château La Bridane</b> Saint-Julien (47% Cabernet Sauvignon,<br>36% Merlot, 13% Cabernet Franc, 4% Petit Verdot) | 2014    | 25.60 |

NEW New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

**TABLE 30** FRANCE - BORDEAUX

| CODE   | KEY | WINE                                                                                                                               | VINTAGE | £/WSP |
|--------|-----|------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 373F17 | NEW | <b>Château Pedesclaux</b> Fleur de Pedesclaux, Pauillac<br>(89% Merlot, 6% Cabernet Sauvignon, 3% Petit Verdot, 2% Cabernet Franc) | 2014    | 25.05 |
| 373A10 | NEW | <b>Château d'Arsac</b> Margaux<br>(69% Cabernet Sauvignon, 31% Merlot)                                                             | 2015    | 24.24 |

## NOTES

This image shows a blank sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

# TABLE 31 FRANCE - BURGUNDY

| CODE   | KEY                                                                                                                                                                                                                                                         | WINE                                                                                   | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|---------|-------|
| 212027 | <br><br> | <b>Jean-Marc Brocard</b> Chablis<br>(100% Chardonnay)                                  | 2018    | 14.84 |
| 212029 | <br>                                                                                      | <b>Jean-Marc Brocard</b> Organic Chablis Domaine Sainte Claire<br>(100% Chardonnay)    | 2018    | 16.50 |
| 212028 |                                                                                                                                                                            | <b>Jean-Marc Brocard</b> Chablis Vieilles Vignes de Sainte Claire<br>(100% Chardonnay) | 2017    | 17.49 |
| 213126 |                                                                                                                                                                            | <b>Jean-Marc Brocard</b> Chablis 1er Cru Fourchaume<br>(100% Chardonnay)               | 2017    | 22.39 |
| 213320 | <br>                                                                                  | <b>Jean-Marc Brocard</b> Chablis 1er Cru Vau de Vey (Organic)<br>(100% Chardonnay)     | 2017    | 23.66 |
| 214026 |                                                                                                                                                                          | <b>Jean-Marc Brocard</b> Chablis Grand Cru Les Clos<br>(100% Chardonnay)               | 2016    | 55.37 |

**TABLE 31** FRANCE - BURGUNDY

| CODE   | KEY                                                                                                                                                                    | WINE                                                                      | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|---------|-------|
| 212035 | <br> | <b>Julien Brocard</b> Chablis La Boissonneuse<br>(100% Chardonnay)        | 2017    | 19.30 |
| 213710 | <br> | <b>Julien Brocard</b> Chablis 1er Cru Côte de Léchet<br>(100% Chardonnay) | 2017    | 27.71 |

## NOTES

[illegible]

# TABLE 32 FRANCE - BURGUNDY/BEAUJOLAIS

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                        | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---------|-------|
| 080415 | <br> | <b>Domaine Les Chenevières</b> Mâcon-Villages ( <i>Burgundy</i> )<br>(100% Chardonnay)      | 2017    | 12.12 |
| 080637 |                                                                                       | <b>Georges Duboeuf</b> Pouilly-Fuissé Clos Reyssié ( <i>Burgundy</i> )<br>(100% Chardonnay) | 2015    | 20.21 |
| 090317 | <br> | <b>Château des Vierres</b> Beaujolais-Villages ( <i>Beaujolais</i> )<br>(100% Gamay)        | 2015    | 9.45  |
| 090428 |                                                                                       | <b>Château de Nervers</b> Brouilly ( <i>Beaujolais</i> )<br>(100% Gamay)                    | 2014    | 11.13 |
| 090917 |                                                                                     | <b>Château des Capitans</b> Juliéas ( <i>Beaujolais</i> )<br>(100% Gamay)                   | 2014    | 12.73 |
| 091175 |                                                                                     | <b>Domaine des Rosiers</b> Moulin-à-Vent ( <i>Beaujolais</i> )<br>(100% Gamay)              | 2015    | 13.13 |

# TABLE 33 FRANCE - BURGUNDY

| CODE   | KEY | WINE                                                                                       | VINTAGE | £/WSP |
|--------|-----|--------------------------------------------------------------------------------------------|---------|-------|
| 232070 |     | <b>Henri de Villamont</b> Bourgogne Chardonnay Prestige<br>(100% Chardonnay)               | 2015    | 13.81 |
| 257921 |     | <b>Henri de Villamont</b> Auxey-Duresses Blanc La Canée<br>(100% Chardonnay)               | 2013    | 22.18 |
| 253921 |     | <b>Henri de Villamont</b> Meursault<br>(100% Chardonnay)                                   | 2015    | 40.49 |
| 280710 |     | <b>Henri de Villamont</b> Bourgogne Pinot Noir Prestige<br>(100% Pinot Noir)               | 2015    | 14.54 |
| 308800 |     | <b>Henri de Villamont</b> Savigny-Lès-Beaune 1er Cru Clos<br>des Guettes (100% Pinot Noir) | 2015    | 25.69 |
| 310800 |     | <b>Henri de Villamont</b> Chambolle-Musigny<br>(100% Pinot Noir)                           | 2014    | 32.12 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 34 FRANCE - BURGUNDY

| CODE   | KEY                                                                                 | WINE                                                                           | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|---------|-------|
| 232056 |                                                                                     | <b>Leroy</b> Bourgogne Blanc<br>(100% Chardonnay)                              | 2016    | 48.00 |
| 258316 |                                                                                     | <b>Thomas Morey</b> Saint-Aubin 1er Cru<br>(100% Chardonnay)                   | 2016    | 37.21 |
| 258648 |    | <b>Michel Bouzereau</b> Meursault Les Grands Charrons<br>(100% Chardonnay)     | 2015    | 38.88 |
| 255833 |                                                                                     | <b>Lucien Le Moine</b> Puligny-Montrachet Vieilles Vignes<br>(100% Chardonnay) | 2015    | 52.53 |
| 281010 |                                                                                     | <b>Perrot-Minot</b> Bourgogne Pinot Noir<br>(100% Pinot Noir)                  | 2016    | 33.30 |
| 303607 |  | <b>Tollot-Beaut</b> Chorey-Lès-Beaune<br>(100% Pinot Noir)                     | 2015    | 26.96 |

**TABLE 34** FRANCE - BURGUNDY

| CODE   | KEY                                                                               | WINE                                                                              | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------|---------|-------|
| 307203 |                                                                                   | <b>Vincent Girardin</b> Pommard Vieilles Vignes<br>(100% Pinot Noir)              | 2016    | 39.86 |
| 315707 |  | <b>Alain Michelot</b> Nuits-Saint-Georges Vieilles Vignes<br>(100% Pinot Noir)    | 2014    | 33.83 |
| 315520 |                                                                                   | <b>Perrot-Minot</b> Nuits-Saint-Georges 1er Cru La Richemone<br>(100% Pinot Noir) | 2011    | 82.40 |

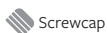
## NOTES

[illegible]

# TABLE 35 GERMANY

| CODE    | KEY                                                                                 | WINE                                                                                                            | VINTAGE | £/WSP |
|---------|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|---------|-------|
| 532415  |                                                                                     | <b>Weingut Dr Fischer</b> Riesling Trocken ( <i>Mosel-Saar-Ruwer</i> )<br>(100% Riesling)                       | 2017    | 12.99 |
| 532420  |                                                                                     | <b>Weingut Dr Fischer</b> Ockfener Bockstein Riesling Kabinett<br>( <i>Mosel-Saar-Ruwer</i> ) (100% Riesling)   | 2016    | 17.82 |
| 531121  |    | <b>Weingut Balthasar Röss</b> Von Unserm Riesling ( <i>Rheingau</i> )<br>(100% Riesling)                        | 2017    | 13.52 |
| 531131  |    | <b>Weingut Balthasar Röss</b> Hattenheim Schützenhaus Riesling<br>Kabinett ( <i>Rheingau</i> ) (100% Riesling)  | 2017    | 13.60 |
| 531163  |  | <b>Weingut Balthasar Röss</b> Hattenheim Engelmannsberg<br>Riesling Trocken ( <i>Rheingau</i> ) (100% Riesling) | 2012    | 25.11 |
| 531171H |  | <b>Weingut Balthasar Röss</b> Hattenheim Nussbrunnen Riesling<br>Auslese ( <i>Rheingau</i> ) (100% Riesling)    | 2015    | 19.35 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



H



M



DM

Halves/Magnums/Double Magnums

# TABLE 36 AUSTRIA

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                                     | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|---------|-------|
| 500210 | <br> | <b>Zero-G</b> Grüner Veltliner ( <i>Wagram</i> )<br>(100% Grüner Veltliner)                              | 2017    | 9.20  |
| 500215 | <br> | <b>Zero-GMT</b> Orange Wine ( <i>Wagram</i> )<br>(100% Müller-Thurgau)                                   | 2017    | 12.12 |
| 500220 | <br> | <b>Zero-G</b> Zweigelt ( <i>Wagram</i> )<br>(100% Zweigelt)                                              | 2017    | 9.20  |
| 500121 |                                                                                       | <b>Peter Schweiger</b> Grüner Veltliner Zöbinger Terrassen<br>( <i>Kamptal</i> ) (100% Grüner Veltliner) | 2016    | 14.80 |
| 500123 |                                                                                     | <b>Peter Schweiger</b> Riesling Zöbinger Terrassen ( <i>Kamptal</i> )<br>(100% Riesling)                 | 2014    | 14.80 |
| 500124 |                                                                                     | <b>Peter Schweiger</b> Zweigelt ( <i>Kamptal</i> )<br>(100% Zweigelt)                                    | 2016    | 12.03 |

**NEW** New Product



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

**TABLE 36 AUSTRIA**

| CODE   | KEY                                                                               | WINE                                                                                        | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---------|-------|
| 500350 |  | <b>Rudi Pichler</b> Riesling Federspiel (Wachau)<br>(100% Riesling)                         | 2016    | 15.11 |
| 500364 |  | <b>Rudi Pichler</b> Riesling Kirchweg Smaragd (Wachau)<br>(100% Riesling)                   | 2013    | 40.89 |
| 500318 |  | <b>Rudi Pichler</b> Grüner Veltliner Achleithen Smaragd (Wachau)<br>(100% Grüner Veltliner) | 2015    | 40.89 |

## NOTES

[illegible]

# TABLE 37 SLOVENIA/HUNGARY

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                               | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|---------|-------|
| 515114 | <br>     | <b>Quercus</b> Pinot Bianco ( <i>Goriška Brda</i> )<br>(100% Pinot Bianco)                                         | 2018    | 7.64  |
| 515124 | <br>     | <b>Quercus</b> Pinot Grigio ( <i>Goriška Brda</i> )<br>(100% Pinot Grigio)                                         | 2017    | 7.84  |
| 515134 | <br>     | <b>Quercus</b> Cabernet/Merlot ( <i>Goriška Brda</i> )<br>(40% Cabernet Franc, 30% Cabernet Sauvignon, 30% Merlot) | 2016    | 7.85  |
| 513190 | <br>    | <b>Sauska</b> Dry Furmint ( <i>Tokaj</i> )<br>(100% Furmint)                                                       | 2017    | 9.44  |
| 513200 | <br> | <b>Sauska</b> Cuvée 113 ( <i>Tokaj</i> )<br>(Chardonnay, Sárgamuskotály, Furmint, Hárslevel, Sauvignon Blanc)      | 2017    | 10.95 |
| 513260 |                                                                                         | <b>Sauska</b> Cuvée 13 ( <i>Villány</i> )<br>(Cabernet Sauvignon, Merlot, Kékfrankos, Syrah, Cabernet Franc)       | 2016    | 12.03 |

**NEW** New Product



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

**TABLE 37 SLOVENIA/HUNGARY**

| CODE   | KEY | WINE                                                                     | VINTAGE | £/WSP |
|--------|-----|--------------------------------------------------------------------------|---------|-------|
| 513258 |     | <b>Sauska</b> Pinot Noir ( <i>Tokaj</i> )<br>(100% Pinot Noir)           | 2013    | 14.76 |
| 513305 |     | <b>Sauska</b> Tokaji Aszú 5 Puttonyos ( <i>Tokaj</i> )<br>(100% Furmint) | 2013    | 22.82 |

## NOTES

[illegible]

# TABLE 38 PORTUGAL

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                                                              | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 684200 | <br> | <b>Prunus</b> Branco (Dão) (50% Encruzado, 15% Cerceal Branco, 15% Malvasia Fina, 15% Bical, 5% others)                           | 2017    | 7.36  |
| 684250 |                                                                                       | <b>Prunus</b> Tinto (Dão)<br>(80% Jaen, 10% Tinta Roriz, 5% Alfrocheiro Preto, 5% Touriga Nacional)                               | 2016    | 7.36  |
| 682100 |                                                                                                                                                                        | <b>Luis Seabra</b> Granito Cru (Minho)<br>(100% Alvarinho)                                                                        | 2017    | 18.90 |
| 682135 |                                                                                       | <b>Luis Seabra</b> Xisto Ilimitado Branco (Douro)<br>(50% Rabigato, 20% Códaga do Larinho, 30% Gouveio and Viosinho)              | 2017    | 13.87 |
| 682145 |                                                                                                                                                                        | <b>Luis Seabra</b> Xisto Ilimitado Tinto (Douro) (30% Touriga Franca, 20% Tinta Amarela, 10% Tinta Roriz, 10% Rufete, 30% others) | 2017    | 13.87 |
| 682150 |                                                                                                                                                                        | <b>Luis Seabra</b> INDIE Xisto (Douro) (30% Touriga Franca, 30% Tinta Roriz, 10% Tinta Amarela, 5% Rufete, 25% others)            | 2014    | 21.68 |

 New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 39 PORTUGAL

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                                                                                              | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 681210 | <br> | <b>Quinta da Cassa</b> Cassa Douro Branco ( <i>Douro</i> )<br>(40% Rabigato, 40% Viosinho, 20% Códaga do Larinho)                                                 | 2017    | 8.33  |
| 681220 |                                                                                       | <b>Quinta da Cassa</b> Cassa Douro Branco Reserva ( <i>Douro</i> )<br>(50% Códaga do Larinho, 30% Rabigato, 20% Viosinho)                                         | 2016    | 10.80 |
| 681230 | <br> | <b>Quinta da Cassa</b> Cassa Douro Tinto ( <i>Douro</i> )<br>(40% Tinta Roriz, 30% Touriga Nacional, 30% Touriga Franca)                                          | 2017    | 8.33  |
| 681240 |                                                                                       | <b>Quinta da Cassa</b> Cassa Douro Reserva ( <i>Douro</i> )<br>(50% Touriga Nacional, 35% Tinta Roriz, 15% Touriga Franca)                                        | 2016    | 10.80 |
| 680332 |                                                                                     | <b>Ferreira</b> LBV Port ( <i>Douro</i> ) (45% Touriga Franca, 25% Touriga Nacional, 20% Tinta Roriz, 5% Tinta Barroca, 5% Tinto Cão)                             | 2014    | 13.44 |
| 680321 |                                                                                                                                                                        | <b>Ferreira</b> Dona Antonia 10 Year Old Tawny ( <i>Douro</i> ) ( <i>Touriga Franca, Touriga Nacional, Tinta Barroca, Tinta Roriz, Tinta Cão, Tinta Amarela</i> ) | NV      | 16.90 |
| 680341 |                                                                                     | <b>Ferreira</b> Quinta do Porto Vintage Port ( <i>Douro</i> )<br>(51% Touriga Nacional, 28% Touriga Franca, 6% Tinta Roriz, 2% Sousão, 15% Others)                | 2015    | 33.32 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

# TABLE 40 ENGLAND/TURKEY

| CODE   | KEY                                                                               | WINE                                                                                                         | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|---------|-------|
| 152450 |                                                                                   | <b>New Hall Vineyards</b> Pinot Gris (Essex)<br>(100% Pinot Gris)                                            | 2017    | 8.51  |
| 152455 |                                                                                   | <b>New Hall Vineyards</b> Signature Reserve Dry White (Essex)<br>(Ortega, Pinot Gris, Scheurebe)             | 2014    | 8.56  |
| 152210 |  | <b>Cottonworth</b> Classic Cuvée (Hampshire)<br>(46% Pinot Noir, 45% Pinot Meunier, 9% Chardonnay)           | NV      | 22.15 |
| 152230 |  | <b>Cottonworth</b> Rosé (Hampshire)<br>(43% Pinot Meunier, 32% Pinot Noir, 18% Chardonnay, 7% Pinot Précoce) | NV      | 22.15 |
| 480510 |                                                                                   | <b>Diren</b> Collection Narince (Anatolia)<br>(100% Narince)                                                 | 2017    | 7.30  |
| 480610 |                                                                                   | <b>Diren</b> Collection Kalecik Karasi (Cappadocia & Aegean)<br>(100% Kalecik Karasi)                        | 2016    | 7.30  |
| 480615 |                                                                                   | <b>Diren</b> Collection Öküzgözü (Anatolia)<br>(100% Öküzgözü)                                               | 2015    | 7.30  |

 New Product
  Screwcap
  Organic
  Vegan
  Biodynamic
  H
  M
  DM Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 41 SPAIN

| CODE    | KEY                                                                                                                                                                        | WINE                                                                                            | VINTAGE | £/WSP |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|---------|-------|
| 599200  |                                                                                                                                                                            | <b>René Barbier</b> Cava Brut Reserva (Catalonia)<br>(50% Macabeo, 35% Parellada, 15% Xarel-lo) | NV      | 9.18  |
| 599220  |                                                                                                                                                                            | <b>René Barbier</b> Cava Rosado (Catalonia)<br>(60% Trepát, 20% Garnacha, 20% Monastrell)       | NV      | 9.44  |
| 605590  | <br>     | <b>Raventós de Alella</b> Pansa Blanca (Catalonia)<br>(100% Pansa Blanca)                       | 2017    | 9.55  |
| 615310  | <br>     | <b>RAR</b> Priorat (Catalonia)<br>(80% Garnacha, 15% Cariñena, 5% Syrah)                        | 2017    | 14.75 |
| 630300H | <br> | <b>B. Rodríguez La-Cave</b> Manzanilla Barbiana (Jerez)<br>(100% Palomino)                      | NV      | 5.25  |
| 630305  |                                                                                                                                                                            | <b>Delgado Zuleta</b> Goya XL Manzanilla En Rama (Jerez)<br>(100% Palomino) (50cl)              | NV      | 16.07 |
| 630310  |                                                                                         | <b>B. Rodríguez La-Cave</b> Amontillado Goyesco (Jerez)<br>(100% Palomino)                      | NV      | 9.83  |

 New Product  Screwcap  Organic  Vegan  Biodynamic  Halves/Magnums/Double Magnums

## TABLE 42 SPAIN

| CODE   | KEY                                                                                                                                                                                                                                                               | WINE                                                                                           | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|---------|-------|
| 601135 | <br>                                                                                            | <b>Casa Bonita</b> Sauvignon Blanc ( <i>Castilla-La Mancha</i> )<br>(100% Sauvignon Blanc)     | 2017    | 6.71  |
| 604300 |                                                                                                                                                                                  | <b>Finca Montepedroso</b> Rueda Verdejo ( <i>Castilla y León</i> )<br>(100% Verdejo)           | 2017    | 8.94  |
| 604314 |                                                                                                                                                                                  | <b>Finca Antigua</b> Viura Sobre Lías ( <i>Castilla-La Mancha</i> )<br>(100% Viura)            | 2017    | 7.48  |
| 616311 |                                                                                                                                                                                  | <b>Finca Antigua</b> Tempranillo Crianza ( <i>Castilla-La Mancha</i> )<br>(100% Tempranillo)   | 2015    | 7.48  |
| 616355 |                                                                                                                                                                                | <b>Finca Antigua</b> Petit Verdot Crianza ( <i>Castilla-La Mancha</i> )<br>(100% Petit Verdot) | 2015    | 7.48  |
| 616038 | <br><br> | <b>A Punto</b> Malbec ( <i>Castilla-La Mancha</i> )<br>(100% Malbec)                           | 2017    | 7.05  |
| 615238 |                                                                                                                                                                                | <b>Viña Bujanda</b> Promesa Rioja Crianza ( <i>Rioja</i> )<br>(100% Tempranillo)               | 2015    | 9.61  |

 New Product

 Screwcap

 Organic

 Vegan

 Biodynamic

   Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

**TABLE 42** SPAIN

| CODE   | KEY                                                                               | WINE                                                                                                                 | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|---------|-------|
| 615239 |  | <b>Viña Bujanda</b> Promesa Rioja Reserva ( <i>Rioja</i> )<br>(100% Tempranillo)                                     | 2012    | 12.35 |
| 616259 |  | <b>Finca Valpiedra</b> Cantos de Valpiedra ( <i>Rioja</i> )<br>(100% Tempranillo)                                    | 2014    | 12.22 |
| 616257 |  | <b>Finca Valpiedra</b> Finca Valpiedra Reserva ( <i>Rioja</i> )<br>(94% Tempranillo, 3% Graciano, 3% Maturana Tinta) | 2011    | 18.05 |

## NOTES

[illegible]

## TABLE 43 SPAIN

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                 | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|---------|-------|
| 605600 | <br>     | <b>Serra da Estrela</b> Rías Baixas Albariño (Galicia)<br>(100% Albariño)                            | 2018    | 9.21  |
| 605630 |                                                                                           | <b>Casal Caeiro</b> Rías Baixas Albariño 'Sobre Lías' (Galicia)<br>(100% Albariño)                   | 2017    | 11.47 |
| 605580 |                                                                                           | <b>Minius</b> Godello (Galicia)<br>(100% Godello)                                                    | 2017    | 10.69 |
| 616320 | <br>    | <b>Belarmino</b> O Mouro Mencía, Ribeira Sacra (Galicia)<br>(100% Mencía)                            | 2017    | 9.79  |
| 616300 |                                                                                                                                                                            | <b>Losada Vinos de Finca</b> Bierzo El Pájaro Rojo (Castilla y León)<br>(100% Mencía)                | 2016    | 10.81 |
| 604330 | <br> | <b>Soto Manrique</b> La Viña de Ayer Albillo Real, Cebreros<br>(Castilla y León) (100% Albillo Real) | 2017    | 9.75  |

 New Product

 Screwcap

 Organic

 Vegan

 Biodynamic

   Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

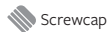
# TABLE 43 SPAIN

| CODE   | KEY                                                                                                                                                                           | WINE                                                                                                  | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|---------|-------|
| 615360 | NEW<br>                                                                                      | <b>Soto Manrique</b> La Transición Garnacha, Cebreros<br>(Castilla y León) (100% Garnacha)            | 2017    | 7.50  |
| 605710 | NEW<br><br> | <b>Viñas del Cámbrico</b> Granito Rufete Blanco (Castilla y León)<br>(100% Rufete Blanco)             | 2016    | 18.57 |
| 615510 | NEW<br><br> | <b>Viñas del Cámbrico</b> Villanueva Rufete (Castilla y León)<br>(100% Rufete)                        | 2016    | 14.87 |
| 615610 |                                                                                                                                                                               | <b>Bodegas Santa Eulalia</b> Riberal Ribera del Duero Roble<br>(Castilla y León) (100% Tempranillo)   | 2016    | 9.21  |
| 615612 |                                                                                                                                                                               | <b>Bodegas Santa Eulalia</b> Riberal Ribera del Duero Crianza<br>(Castilla y León) (100% Tempranillo) | 2015    | 13.69 |

## TABLE 44 SPAIN

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                                         | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 601310 |                                                                                           | <b>Bodegas Valdemar</b> Conde Valdemar Rioja Blanco Finca Alto Cantabria ( <i>Rioja</i> ) (100% Viura)                       | 2017    | 11.65 |
| 606229 |                                                                                           | <b>Bodegas Valdemar</b> Inspiración Valdemar Tempranillo Blanco ( <i>Rioja</i> ) (100% Tempranillo Blanco)                   | 2017    | 12.83 |
| 616261 | <br>     | <b>Bodegas Valdemar</b> Conde Valdemar Rioja Rosé ( <i>Rioja</i> ) (65% Garnacha, 35% Viura)                                 | 2017    | 7.68  |
| 616219 |                                                                                                                                                                            | <b>Bodegas Valdemar</b> Conde Valdemar Rioja Crianza ( <i>Rioja</i> ) (90% Tempranillo, 10% Graciano)                        | 2015    | 10.32 |
| 616227 | <br> | <b>Bodegas Valdemar</b> Conde Valdemar Rioja Reserva ( <i>Rioja</i> ) (85% Tempranillo, 10% Graciano, 5% Garnacha)           | 2011    | 13.53 |
| 616226 |                                                                                         | <b>Bodegas Valdemar</b> Conde Valdemar Edición Limitada ( <i>Rioja</i> ) (70% Tempranillo, 15% Graciano, 15% Maturana Tinta) | 2015    | 29.67 |

**NEW** New Product



H M DM Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

**TABLE 44** SPAIN

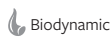
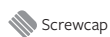
| CODE   | KEY                                                                               | WINE                                                                                              | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|---------|-------|
| 616228 |  | <b>Bodegas Valdemar</b> Balcón de Pilatos Maturana ( <i>Rioja</i> )<br>(100% Maturana Tinta)      | 2016    | 18.97 |
| 616225 |                                                                                   | <b>Bodegas Valdemar</b> Las Seis Alhajas Graciano ( <i>Rioja</i> )<br>(100% Graciano)             | 2015    | 18.97 |
| 616800 |  | <b>Fincas Valdemacuco</b> Ribera del Duero Roble ( <i>Castilla y León</i> )<br>(100% Tempranillo) | 2017    | 11.43 |

## NOTES

[illegible]

**TABLE 45 ITALY - VENETO/TUSCANY/LOMBARDY**

| CODE   | KEY | WINE                                                                                       | VINTAGE | £/WSP |
|--------|-----|--------------------------------------------------------------------------------------------|---------|-------|
| 541112 |     | <b>Col de' Salici</b> Prosecco di Valdobbiadene Brut ( <i>Veneto</i> )<br>(100% Glera)     | 2017    | 12.73 |
| 580324 |     | <b>Col de' Salici</b> Rosé de' Salici Brut ( <i>Veneto</i> )<br>(100% Raboso del Piave)    | NV      | 12.77 |
| 560611 |     | <b>Azienda Il Grillesino</b> Morellino di Scansano ( <i>Tuscany</i> )<br>(100% Sangiovese) | 2017    | 11.50 |
| 541102 |     | <b>Pratello</b> Lugana Catulliano ( <i>Lombardy</i> )<br>(100% Turbiana)                   | 2018    | 10.89 |

**NEW** New Product


Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 46 ITALY - TRENTO-ALTO ADIGE/LOMBARDY

| CODE   | KEY | WINE                                                                                                                      | VINTAGE | £/WSP |
|--------|-----|---------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 547120 |     | <b>Tenuta J. Hofstätter</b> Pinot Bianco ( <i>Trentino-Alto Adige</i> )<br>(100% Pinot Bianco)                            | 2017    | 12.95 |
| 547140 |     | <b>Tenuta J. Hofstätter</b> Joseph Gewurztraminer<br>( <i>Trentino-Alto Adige</i> ) (100% Gewurztraminer)                 | 2017    | 15.81 |
| 547125 |     | <b>Tenuta J. Hofstätter</b> Barthenau Vigna S. Michele Pinot<br>Bianco ( <i>Trentino-Alto Adige</i> ) (100% Pinot Bianco) | 2016    | 22.28 |
| 567110 |     | <b>Tenuta J. Hofstätter</b> Meczan Pinot Nero ( <i>Trentino-Alto Adige</i> )<br>(100% Pinot Nero)                         | 2017    | 15.23 |
| 567112 |     | <b>Tenuta J. Hofstätter</b> Mazon Riserva Pinot Nero<br>( <i>Trentino-Alto Adige</i> ) (100% Pinot Nero)                  | 2014    | 26.30 |
| 566490 | NEW | <b>Mamete Prevostini</b> Botonero ( <i>Lombardy</i> )<br>(100% Nebbiolo)                                                  | 2017    | 12.34 |

NEW New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

**TABLE 46** ITALY - TRENTINO-ALTO ADIGE/LOMBARDY

| CODE   | KEY | WINE                                                                                          | VINTAGE | £/WSP |
|--------|-----|-----------------------------------------------------------------------------------------------|---------|-------|
| 566420 |     | <b>Mamete Prevostini</b> Grumello Valtellina Superiore ( <i>Lombardy</i> )<br>(100% Nebbiolo) | 2015    | 16.91 |
| 566440 |     | <b>Mamete Prevostini</b> Valtellina Superiore Riserva ( <i>Lombardy</i> )<br>(100% Nebbiolo)  | 2013    | 23.55 |

## NOTES

This image shows a blank sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

## TABLE 47 ITALY - MARCHE

| CODE   | KEY | WINE                                                                                              | VINTAGE | £/WSP |
|--------|-----|---------------------------------------------------------------------------------------------------|---------|-------|
| 540160 |     | <b>Bisci</b> Verdicchio di Matelica<br>(100% Verdicchio)                                          | 2017    | 9.77  |
| 540170 | NEW | <b>Bisci</b> Verdicchio di Matelica Vigneto Fogliano<br>(100% Verdicchio)                         | 2016    | 15.47 |
| 540100 |     | <b>Vignamato</b> Verdicchio dei Castelli di Jesi Classico Superiore<br>(100% Verdicchio)          | 2017    | 9.27  |
| 560110 |     | <b>Vignamato</b> Rosso Piceno<br>(40% Montepulciano, 40% Sangiovese, 20% Lacrima di Morro d'Alba) | 2017    | 7.27  |
| 548310 |     | <b>Fattoria Mancini</b> Roncaglia Colli Pesaresi<br>(100% Albanello)                              | 2017    | 11.70 |
| 548338 |     | <b>Fattoria Mancini</b> Impero Blanc de Pinot Noir<br>(100% Pinot Nero)                           | 2017    | 26.26 |

NEW

New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

**TABLE 47** ITALY - MARCHE

| CODE   | KEY | WINE                                                                  | VINTAGE | £/WSP |
|--------|-----|-----------------------------------------------------------------------|---------|-------|
| 568728 |     | <b>Fattoria Mancini</b> Focara Pinot Noir<br>(100% Pinot Nero)        | 2017    | 20.63 |
| 568790 |     | <b>Fattoria Mancini</b> Focara Pinot Noir "Rive"<br>(100% Pinot Nero) | 2015    | 27.43 |

## NOTES

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

# TABLE 48 ITALY - FRIULI/UMBRIA

| CODE   | KEY                                                                                 | WINE                                                                                                  | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|---------|-------|
| 540737 |    | <b>Marco Felluga</b> Collio Sauvignon Blanc ( <i>Friuli</i> )<br>(100% Sauvignon Blanc)               | 2017    | 14.21 |
| 540748 |    | <b>Marco Felluga</b> Collio Pinot Grigio Mongris ( <i>Friuli</i> )<br>(100% Pinot Grigio)             | 2017    | 14.21 |
| 541028 |    | <b>Marco Felluga</b> Russiz Superiore Pinot Grigio ( <i>Friuli</i> )<br>(100% Pinot Grigio)           | 2017    | 18.40 |
| 564971 |    | <b>Marco Felluga</b> Collio Refosco Ronco dei Moreri ( <i>Friuli</i> )<br>(100% Refosco)              | 2011    | 16.35 |
| 564970 |  | <b>Marco Felluga</b> Russiz Superiore Cabernet Franc ( <i>Friuli</i> )<br>(100% Cabernet Franc)       | 2016    | 19.06 |
| 560861 |                                                                                     | <b>Perticaia</b> Montefalco Rosso ( <i>Umbria</i> )<br>(70% Sangiovese, 15% Sagrantino, 15% Colorino) | 2014    | 14.10 |
| 560862 |                                                                                     | <b>Perticaia</b> Sagrantino di Montefalco ( <i>Umbria</i> )<br>(100% Sagrantino)                      | 2013    | 25.87 |

## TABLE 49 ITALY - BASILICATA/CAMPANIA/MOLISE

| CODE   | KEY                                                                               | WINE                                                                                                                         | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 548010 |  | <b>Cantine del Notaio</b> Il Preliminare ( <i>Basilicata</i> )<br>(25% Aglianico, 25% Malvasia, 25% Chardonnay, 25% Moscato) | 2017    | 10.42 |
| 568060 |  | <b>Cantine del Notaio</b> L'Atto ( <i>Basilicata</i> )<br>(100% Aglianico)                                                   | 2016    | 10.88 |
| 568070 |  | <b>Cantine del Notaio</b> Il Sigillo Aglianico del Vulture ( <i>Basilicata</i> )<br>(100% Aglianico)                         | 2012    | 23.37 |
| 545010 |                                                                                   | <b>Masseria Pioppeto</b> Falanghina ( <i>Campania</i> )<br>(100% Falanghina)                                                 | 2017    | 11.15 |
| 545020 |                                                                                   | <b>Masseria Pioppeto</b> Greco di Tufo ( <i>Campania</i> )<br>(100% Greco di Tufo)                                           | 2017    | 13.39 |
| 545030 |                                                                                   | <b>Masseria Pioppeto</b> Fiano di Avellino ( <i>Campania</i> )<br>(100% Fiano di Avellino)                                   | 2017    | 13.39 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 49 ITALY - BASILICATA/CAMPANIA/MOLISE

| CODE   | KEY                                                                               | WINE                                                                                                     | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|---------|-------|
| 565010 |                                                                                   | <b>Masseria Pioppeto</b> Aglianico ( <i>Campania</i> )<br>(100% Aglianico)                               | 2014    | 11.15 |
| 565020 |                                                                                   | <b>Masseria Pioppeto</b> Taurasi ( <i>Campania</i> )<br>(100% Aglianico)                                 | 2013    | 27.45 |
| 568074 |  | <b>Claudio Cipressi</b> Settevine Tintilia del Molise ( <i>Molise</i> )<br>(100% Tintilia del Molise)    | 2013    | 14.95 |
| 568075 |  | <b>Claudio Cipressi</b> Macchiarossa Tintilia del Molise ( <i>Molise</i> )<br>(100% Tintilia del Molise) | 2013    | 19.62 |

# TABLE 50 ITALY - TUSCANY/PIEDMONT

| CODE   | KEY                                                                                                                                                                                                                                                         | WINE                                                                                          | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|---------|-------|
| 540118 |                                                                                                                                                                                                                                                             | <b>Teruzzi</b> Vernaccia di San Gimignano Isola Bianca ( <i>Tuscany</i> )<br>(100% Vernaccia) | 2017    | 10.63 |
| 540158 |                                                                                                                                                                                                                                                             | <b>Teruzzi</b> Terre di Tufi ( <i>Tuscany</i> )<br>(Vernaccia, Chardonnay, Sauvignon Blanc)   | 2016    | 18.48 |
| 540608 | <br><br> | <b>Broglia</b> Gavi di Gavi La Meirana ( <i>Piedmont</i> )<br>(100% Cortese)                  | 2017    | 12.45 |
| 540627 |                                                                                                                                                                            | <b>Broglia</b> Gavi di Gavi Bruno Broglia ( <i>Piedmont</i> )<br>(100% Cortese)               | 2017    | 18.98 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 51 ITALY - TRENTINO-ALTO ADIGE/SICILY

| CODE   | KEY                                                                                                                                                                 | WINE                                                                                                                                      | VINTAGE | £/WSP |
|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 580325 |   | <b>Mezzacorona</b> Mezza di Mezzacorona Glacial Bubbly<br>(Trentino-Alto Adige) (60% Chardonnay, 30% Pinot Bianco,<br>10% Müller Thurgau) | NV      | 9.27  |
| 580310 |                                                                                    | <b>Mezzacorona</b> Rotari Cuvée 28+ (Trentino-Alto Adige)<br>(100% Chardonnay)                                                            | NV      | 12.11 |
| 544865 |                                                                                    | <b>Mezzacorona</b> Castel Firmian Sauvignon Blanc<br>(Trentino-Alto Adige) (100% Sauvignon Blanc)                                         | 2017    | 8.46  |
| 544828 |   | <b>Mezzacorona</b> Castel Firmian Pinot Grigio<br>(Trentino-Alto Adige) (100% Pinot Grigio)                                               | 2018    | 8.20  |
| 544852 |                                                                                  | <b>Mezzacorona</b> Pinot Grigio Riserva (Trentino-Alto Adige)<br>(100% Pinot Grigio)                                                      | 2017    | 9.54  |
| 564827 |                                                                                  | <b>Mezzacorona</b> Castel Firmian Cabernet Sauvignon<br>(Trentino-Alto Adige) (100% Cabernet Sauvignon)                                   | 2017    | 7.98  |

**TABLE 51** ITALY - TRENTINO-ALTO ADIGE/SICILY

| CODE   | KEY                                                                               | WINE                                                                                     | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|---------|-------|
| 564830 |  | <b>Mezzacorona</b> Teroldego Rotaliano Riserva<br>(Trentino-Alto Adige) (100% Teroldego) | 2014    | 9.61  |
| 541310 |  | <b>Feudo Arancio</b> Grillo (Sicily)<br>(100% Grillo)                                    | 2018    | 7.65  |
| 561300 |  | <b>Feudo Arancio</b> Nero d'Avola (Sicily)<br>(100% Nero d'Avola)                        | 2017    | 7.65  |

## NOTES

[illegible]

# TABLE 52 ITALY - ABRUZZO/VENETO

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                                     | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|---------|-------|
| 541060 |                                                                                           | <b>Fattoria La Valentina</b> Pecorino (Abruzzo)<br>(100% Pecorino)                                       | 2017    | 11.59 |
| 569933 |                                                                                           | <b>Fattoria La Valentina</b> Montepulciano d'Abruzzo (Abruzzo)<br>(100% Montepulciano d'Abruzzo)         | 2016    | 10.20 |
| 569940 |                                                                                           | <b>Fattoria La Valentina</b> Montepulciano d'Abruzzo "Spelt"<br>(Abruzzo) (100% Montepulciano d'Abruzzo) | 2015    | 17.33 |
| 547939 |                                                                                           | <b>Maculan</b> Vespaiolo (Veneto)<br>(100% Vespaiolo)                                                    | 2016    | 11.32 |
| 568318 |                                                                                         | <b>Maculan</b> Brentino Merlot/Cabernet (Veneto)<br>(55% Merlot, 45% Cabernet Sauvignon)                 | 2016    | 13.68 |
| 548028 | <br> | <b>Maculan</b> Dindarello (Veneto)<br>(100% Moscato)                                                     | 2017    | 19.19 |
| 548018 | <br> | <b>Maculan</b> Torcolato (Veneto)<br>(100% Moscato)                                                      | 2013    | 31.81 |

 NEW New Product

 Screwcap

 Organic

 Vegan

 Biodynamic



Halves/Magnums/Double Magnums

## TABLE 53 ITALY - SARDINIA

| CODE   | KEY                                                                                 | WINE                                                                             | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|---------|-------|
| 548722 |    | <b>Pala</b> Vermentino I Fiori<br>(100% Vermentino)                              | 2017    | 9.98  |
| 559420 |    | <b>Pala</b> Chiaro di Stelle Rosato<br>(40% Monica, 30% Cannonau, 30% Carignano) | 2018    | 9.36  |
| 569422 |    | <b>Pala</b> Cannonau I Fiori<br>(100% Cannonau)                                  | 2017    | 10.61 |
| 569428 |    | <b>Pala</b> Cannonau Riserva<br>(100% Cannonau)                                  | 2015    | 15.17 |
| 569441 |  | <b>Pala</b> S'arai<br>(40% Cannonau, 30% Carignano, 30% Bovale)                  | 2015    | 25.53 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

## TABLE 54 ITALY - SICILY

| CODE   | KEY                                                                                 | WINE                                                                                                      | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|---------|-------|
| 547817 |    | <b>Tasca</b> Regaleali Bianco<br>(47% Inzolia, 25% Catarratto, 22% Grecanico, 6% Chardonnay)              | 2017    | 8.42  |
| 547858 |    | <b>Tasca</b> Leone d'Almerita (58% Catarratto, 16% Pinot Bianco, 15% Sauvignon Blanc, 11% Gewurztraminer) | 2017    | 13.50 |
| 547856 |    | <b>Tasca</b> Catarratto Antisa<br>(100% Catarratto)                                                       | 2017    | 13.22 |
| 547880 |    | <b>Tasca</b> Buonora Carricante<br>(100% Carricante)                                                      | 2017    | 16.34 |
| 567817 |  | <b>Tasca</b> Regaleali Nero d'Avola<br>(100% Nero d'Avola)                                                | 2016    | 8.42  |
| 567888 |  | <b>Tasca</b> Lamùri<br>(100% Nero d'Avola)                                                                | 2016    | 13.22 |

 New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

**TABLE 54** ITALY - SICILY

| CODE   | KEY                                                                               | WINE                                                  | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|-------------------------------------------------------|---------|-------|
| 567886 |  | <b>Tasca</b> Perricone Guarnaccio<br>(100% Perricone) | 2016    | 13.22 |
| 567920 |  | <b>Tasca</b> Ghiaia Nera<br>(100% Nerello Mascalese)  | 2015    | 16.34 |

## NOTES

This image shows a blank sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins or other markings on the paper.

# TABLE 55 ITALY - UMBRIA/TUSCANY

| CODE   | KEY                                                                                 | WINE                                                                                                                                        | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 547518 |                                                                                     | <b>Castello della Sala</b> San Giovanni Orvieto Classico ( <i>Umbria</i> )<br>(50% Grechetto, 25% Procanico, 25% Pinot Bianco and Viognier) | 2017    | 14.03 |
| 547567 |                                                                                     | <b>Castello della Sala</b> Conte della Vipera ( <i>Umbria</i> )<br>(60% Sauvignon Blanc, 40% Semillon)                                      | 2017    | 18.44 |
| 540447 |    | <b>Castello della Sala</b> Cervaro della Sala ( <i>Umbria</i> )<br>(90% Chardonnay, 10% Grechetto)                                          | 2016    | 40.91 |
| 540518 |                                                                                     | <b>Guado al Tasso</b> Vermentino di Bolgheri ( <i>Tuscany</i> )<br>(100% Vermentino)                                                        | 2017    | 14.68 |
| 560620 |                                                                                     | <b>Guado al Tasso</b> Cont'Ugo ( <i>Tuscany</i> )<br>(100% Merlot)                                                                          | 2015    | 29.37 |
| 560366 |                                                                                     | <b>Guado al Tasso</b> Bolgheri Superiore ( <i>Tuscany</i> )<br>(Cabernet Sauvignon, Merlot, Cabernet Franc, Petit Verdot)                   | 2014    | 71.07 |
| 560419 |  | <b>Antinori</b> Vie Cave Malbec, Fattoria Aldobrandesca ( <i>Tuscany</i> )<br>(100% Malbec)                                                 | 2016    | 15.95 |

NEW

New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

**TABLE 55 ITALY - UMBRIA/TUSCANY**

| CODE   | KEY                                                                               | WINE                                                                                                                                      | VINTAGE | £/WSP |
|--------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 560486 |  | <b>Antinori</b> Pèppoli Chianti Classico ( <i>Tuscany</i> )<br>(90% Sangiovese, 10% Merlot and Syrah)                                     | 2016    | 13.15 |
| 560377 |                                                                                   | <b>Antinori</b> Marchese Antinori Chianti Classico Riserva, Tenuta Tignanello ( <i>Tuscany</i> ) (90% Sangiovese, 10% Cabernet Sauvignon) | 2015    | 27.07 |
| 560426 |  | <b>Antinori</b> Tignanello ( <i>Tuscany</i> )<br>(80% Sangiovese, 15% Cabernet Sauvignon, 5% Cabernet Franc)                              | 2015    | 68.29 |

## NOTES

[illegible]

# TABLE 56 ITALY - TUSCANY/PIEDMONT

| CODE   | KEY | WINE                                                                                                      | VINTAGE | £/WSP |
|--------|-----|-----------------------------------------------------------------------------------------------------------|---------|-------|
| 560200 |     | <b>Le Mortelle</b> Botrosecco ( <i>Tuscany</i> )<br>(60% Cabernet Sauvignon, 40% Cabernet Franc)          | 2015    | 15.74 |
| 560212 |     | <b>Le Mortelle</b> Poggio alle Nane ( <i>Tuscany</i> )<br>(Cabernet Franc, Cabernet Sauvignon, Carmenère) | 2015    | 42.14 |
| 560536 |     | <b>La Braccessa</b> Vino Nobile di Montepulciano ( <i>Tuscany</i> )<br>(90% Prugnolo Gentile, 10% Merlot) | 2015    | 15.92 |
| 560810 |     | <b>La Braccessa</b> Bramasole, Cortona ( <i>Tuscany</i> )<br>(100% Syrah)                                 | 2013    | 31.92 |
| 560665 |     | <b>Pian delle Vigne</b> Rosso di Montalcino ( <i>Tuscany</i> )<br>(100% Sangiovese)                       | 2015    | 17.23 |
| 560594 |     | <b>Prunotto</b> Nizza Bansella ( <i>Piedmont</i> )<br>(100% Barbera)                                      | 2016    | 13.20 |
| 560596 |     | <b>Prunotto</b> Nizza Riserva Costamiole ( <i>Piedmont</i> )<br>(100% Barbera)                            | 2015    | 27.06 |

NEW

New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

## TABLE 56 ITALY - TUSCANY/PIEDMONT

| CODE          | KEY | WINE                                                                            | VINTAGE | £/WSP |
|---------------|-----|---------------------------------------------------------------------------------|---------|-------|
| <b>568057</b> |     | <b>Prunotto</b> Langhe Nebbiolo Occhetti ( <i>Piedmont</i> )<br>(100% Nebbiolo) | 2016    | 16.59 |
| <b>568046</b> |     | <b>Prunotto</b> Barbaresco ( <i>Piedmont</i> )<br>(100% Nebbiolo)               | 2015    | 24.01 |
| <b>560544</b> |     | <b>Prunotto</b> Barolo Bussia ( <i>Piedmont</i> )<br>(100% Nebbiolo)            | 2012    | 48.75 |

### NOTES

---

---

---

---

---

---

---

---

---

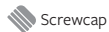
---

# TABLE 57 ITALY - PUGLIA

| CODE   | KEY                                                                                                                                                                     | WINE                                                                                | VINTAGE | £/WSP |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------|-------|
| 540560 | <br>  | <b>Tormaresca</b> Pietrabbianca<br>(90% Chardonnay, 10% Fiano)                      | 2017    | 17.26 |
| 550160 |                                                                                                                                                                         | <b>Tormaresca</b> Calafuria<br>(100% Negroamaro)                                    | 2018    | 12.50 |
| 560642 |                                                                                                                                                                         | <b>Tormaresca</b> Nèprica Primitivo<br>(100% Primitivo)                             | 2017    | 9.36  |
| 560682 | <br> | <b>Tormaresca</b> Trentangeli<br>(70% Aglianico, 20% Cabernet Sauvignon, 10% Syrah) | 2016    | 13.48 |
| 560681 |                                                                                                                                                                         | <b>Tormaresca</b> Torricoda<br>(100% Primitivo)                                     | 2016    | 15.18 |
| 560669 |                                                                                      | <b>Tormaresca</b> Bocca di Lupo<br>(100% Aglianico)                                 | 2013    | 41.57 |

**TABLE 58 ITALY - VENETO/TRENTINO-ALTO ADIGE/FRIULI**

| CODE   | KEY                                                                                                                                                                        | WINE                                                                                               | VINTAGE | £/WSP |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|---------|-------|
| 541174 |                                                                                           | <b>Canevel</b> Prosecco di Valdobbiadene Extra Dry (Veneto)<br>(100% Glera)                        | NV      | 12.22 |
| 541178 |                                                                                           | <b>Canevel</b> Vigneto del Faè Prosecco di Valdobbiadene<br>Dosaggio Zero (Veneto) (100% Glera)    | 2017    | 15.05 |
| 547265 | <br>     | <b>Masi</b> Modello delle Venezie Pinot Grigio (Friuli)<br>(100% Pinot Grigio)                     | 2017    | 8.30  |
| 547228 |                                                                                           | <b>Masi</b> Colbaraca Soave Classico (Veneto)<br>(100% Garganega)                                  | 2017    | 12.74 |
| 567265 | <br> | <b>Masi</b> Modello delle Venezie Corvina (Friuli)<br>(100% Corvina)                               | 2017    | 8.30  |
| 567217 | <br> | <b>Masi</b> Bonacosta Valpolicella Classico (Veneto)<br>(70% Corvina, 25% Rondinella, 5% Molinara) | 2017    | 10.50 |
| 567295 |                                                                                         | <b>Masi</b> Brolo Campofiorin Oro (Veneto)<br>(80% Corvina, 10% Rondinella, 10% Oseleta)           | 2014    | 14.15 |

**NEW** New Product


Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

**TABLE 58 ITALY - VENETO/TRENTINO-ALTO ADIGE/FRIULI**

| CODE    | KEY                                                                                                                                                                                                                                                         | WINE                                                                                                                                                               | VINTAGE | £/WSP |
|---------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 567255  | <br><br> | <b>Masi Costasera</b> Amarone della Valpolicella (Veneto)<br>(70% Corvina, 25% Rondinella, 5% Molinara)                                                            | 2013    | 29.97 |
| 547230  |                                                                                                                                                                            | <b>Bossi Fedrigotti</b> Vign'Asmara Chardonnay/Traminer<br>(Trentino-Alto Adige) (80% Chardonnay, 20% Traminer)                                                    | 2014    | 14.73 |
| 569321  | <br>                                                                                      | <b>Bossi Fedrigotti</b> Mas'Est Marzemino (Trentino-Alto Adige)<br>(100% Marzemino)                                                                                | 2017    | 10.34 |
| 569324  |                                                                                                                                                                            | <b>Bossi Fedrigotti</b> Fojaneghe (Trentino-Alto Adige)<br>(45% Merlot, 40% Cabernet Sauvignon, 15% Teroldego)                                                     | 2013    | 18.72 |
| 5672158 |                                                                                                                                                                          | <b>Serègo Alighieri</b> MontePiazzo Valpolicella Classico Superiore<br>dell'Anniversario (Veneto) (70% Corvina, 20% Rondinella, 10% Molinara<br>(Alighieri clone)) | 2015    | 17.21 |
| 5672113 |                                                                                                                                                                          | <b>Serègo Alighieri</b> Vaio Armaron Amarone della Valpolicella<br>(Veneto) (70% Corvina, 20% Rondinella, 10% Molinara)                                            | 2012    | 48.21 |

**NEW**

New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

# TABLE 59 ITALY - MARCHE/ABRUZZO

| CODE   | KEY                                                                                                                                                                                      | WINE                                                                                                                         | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 540250 | <b>NEW</b><br>                                                                                          | <b>Umani Ronchi</b> Villa Bianchi Verdicchio Castelli di Jesi Classico<br>( <i>Marche</i> ) (100% Verdicchio)                | 2018    | 7.99  |
| 540255 | <b>NEW</b><br>                                                                                          | <b>Umani Ronchi</b> Casal di Serra Verdicchio dei Castelli di Jesi<br>Classico Superiore ( <i>Marche</i> ) (100% Verdicchio) | 2017    | 11.25 |
| 540260 | <b>NEW</b><br>                                                                                          | <b>Umani Ronchi</b> Plenio Verdicchio dei Castelli di Jesi Classico<br>Riserva ( <i>Marche</i> ) (100% Verdicchio)           | 2015    | 16.17 |
| 540265 | <b>NEW</b><br><br>  | <b>Umani Ronchi</b> Vecchie Vigne Verdicchio dei Castelli di Jesi<br>Classico Superiore ( <i>Marche</i> ) (100% Verdicchio)  | 2016    | 16.94 |
| 540270 | <b>NEW</b><br>                                                                                        | <b>Umani Ronchi</b> Pecorino Vellodoro ( <i>Marche</i> )<br>(100% Pecorino)                                                  | 2018    | 10.32 |
| 540275 | <b>NEW</b><br><br> | <b>Umani Ronchi</b> Centovie Pecorino ( <i>Abruzzo</i> )<br>(100% Pecorino)                                                  | 2016    | 14.51 |

**NEW** New Product



H M DM Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

# TABLE 59 ITALY - MARCHE/ABRUZZO

| CODE   | KEY                                                                                               | WINE                                                                                                    | VINTAGE | £/WSP |
|--------|---------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------|-------|
| 569950 | <b>NEW</b><br>   | <b>Umani Ronchi</b> Podere Montepulciano d'Abruzzo ( <i>Abruzzo</i> )<br>(100% Montepulciano)           | 2017    | 7.55  |
| 569955 | <b>NEW</b><br>   | <b>Umani Ronchi</b> Montipagano Montepulciano d'Abruzzo<br>( <i>Abruzzo</i> ) (100% Montepulciano)      | 2017    | 7.55  |
| 569960 | <b>NEW</b><br>   | <b>Umani Ronchi</b> Jorio Montepulciano d'Abruzzo ( <i>Abruzzo</i> )<br>(100% Montepulciano)            | 2016    | 11.25 |
| 569970 | <b>NEW</b><br>   | <b>Umani Ronchi</b> San Lorenzo Rosso Conero ( <i>Marche</i> )<br>(100% Montepulciano)                  | 2016    | 10.79 |
| 569975 | <b>NEW</b><br> | <b>Umani Ronchi</b> Cùmaro Rosso Conero Riserva ( <i>Marche</i> )<br>(100% Montepulciano)               | 2014    | 18.79 |
| 569980 | <b>NEW</b><br> | <b>Umani Ronchi</b> Pelago ( <i>Marche</i> )<br>(50% Montepulciano, 40% Cabernet Sauvignon, 10% Merlot) | 2014    | 24.94 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

## TABLE 60 ITALY - LOMBARDY

| CODE   | KEY                                                                                               | WINE                                                                                                        | VINTAGE | £/WSP |
|--------|---------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|---------|-------|
| 580500 | <b>NEW</b><br>   | <b>Ca' del Bosco</b> Cuvée Prestige Franciacorta<br>(75% Chardonnay, 15% Pinot Nero, 10% Pinot Bianco)      | NV      | 26.59 |
| 580505 | <b>NEW</b><br>   | <b>Ca' del Bosco</b> Cuvée Prestige Franciacorta Rosé<br>(80% Pinot Nero, 20% Chardonnay)                   | NV      | 36.09 |
| 580511 | <b>NEW</b><br>   | <b>Ca' del Bosco</b> Vintage Collection Dosaggio Zero<br>(65% Chardonnay, 22% Pinot Nero, 13% Pinot Bianco) | 2014    | 41.59 |
| 580510 | <b>NEW</b><br>  | <b>Ca' del Bosco</b> Vintage Collection Franciacorta Satèn<br>(75% Chardonnay, 25% Pinot Bianco)            | 2014    | 41.59 |
| 580515 | <b>NEW</b><br> | <b>Ca' del Bosco</b> Annamaria Clementi Franciacorta<br>(55% Chardonnay, 25% Pinot Bianco, 20% Pinot Nero)  | 2009    | 77.09 |
| 541500 | <b>NEW</b><br> | <b>Ca' del Bosco</b> Chardonnay<br>(100% Chardonnay)                                                        | 2014    | 54.07 |

**NEW** New Product



Screwcap



Organic



Vegan



Biodynamic



Halves/Magnums/Double Magnums

Prices are DPD Ex-VAT, valid from 4th March 2019.

**TABLE 60** ITALY - LOMBARDY

| CODE   | KEY                                                                                                                                                                    | WINE                                                                                                                            | VINTAGE | £/WSP |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|---------|-------|
| 566500 | <br> | <b>Ca' del Bosco</b> Corte del Lupo Rosso Curtefranca<br>(38% Merlot, 33% Cabernet Sauvignon, 22% Cabernet Franc, 7% Carmenère) | 2016    | 23.57 |

|        |                                                                                   |                                                                                                   |      |       |
|--------|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|------|-------|
| 566505 |  | <b>Ca' del Bosco</b> Maurizio Zanella<br>(50% Cabernet Sauvignon, 25% Merlot, 25% Cabernet Franc) | 2015 | 51.07 |
|--------|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|------|-------|

## NOTES

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

## TABLE 61 VERAISON



Going to school has never  
been so much fun.

## LOGISTICS

### OUR SERVICE TO YOU

- Any place, anywhere, delivered to you
- Our own fleet and delivery experts
- Creative to support your needs



## DESIGN

- Wine list design
- Implementation of wine list psychology
- Point of sale material to animate offers at point of purchase
- Advice on construction of wine lists to aid upselling



# GET IN TOUCH



## LONDON & SOUTH

10-12 Brewery Road, London N7 9NH

☎ **020 7609 4711**

✉ **orders@berkmann.co.uk**  
**info@berkmann.co.uk**

## MIDLANDS, NORTH & SCOTLAND

16 Marston Moor Business Park, Rudgate,  
Tockwith, North Yorkshire YO26 7QF

☎ **01423 357567**

✉ **wineorders@berkmann.co.uk**

## ENVIRONMENT, SOCIAL & CHARITY OVERVIEW

As part of Berkmann's commitment to sustainability, we have pulled together a group of like-minded volunteers from every aspect of the business to help implement our vision and improve on the good work that is already in place.

We are exploring how three areas – Environment, Social and Charity – can inform our day-to-day working. We want to make Berkmann the best company to work with, and work for in the UK wine trade, whilst helping to uphold the highest environment standards so future generations have the chance to enjoy the amazing wine that is the heart of everything we do.

We have lofty ambitions for the ESC team and believe that with our collective input we can achieve great things.

**Watch this space in 2019!**

